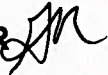



## REPORT TO CITY COUNCIL

**DATE:** MARCH 26, 2014  
**TO:** HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL  
**FROM:** GREG RAMIREZ, CITY MANAGER   
**BY:** LOUIS CELAYA, DEPUTY CITY MANAGER   
**SUBJECT:** AUTHORIZATION TO PURCHASE TWO (2) REPLACEMENT VEHICLES FOR THE CITY DIAL-A-RIDE FLEET

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In March 2008, the City Council approved the purchase of five (5) Dial-a-Ride vans for its Dial-A-Ride Fleet. The vans were purchased with MTA Proposition "A" funding, whereby MTA permits cities to replace existing transit operator fleets. The City elected to participate in securing its vehicles, as ownership of its own fleet would provide for better avenues for rates when entering into agreements with our transportation operator and future transportation providers. Prior to 2008, the transportation operator owned and provided the vehicles.

In 2013, the City replaced one of the fleet ADA-accessible vehicles, with other vehicle replacements scheduled in upcoming fiscal years. The fleet is currently six years old, and mileages on many of the vehicles are over 100,000 miles. The City's transportation operator (First Transit Inc.) continues to recommend the process of the fleet replacement to insure fleet reliability and control maintenance cost. The two (2) vehicles that are scheduled for replacement are standard vans that currently each have 146,000 miles each recorded on their odometers. For Fiscal Year 2013-14, staff budgeted \$50,000 in Proposition "A" Funding for the purchase of two standard Dial-A-Ride vans, and also received approval from MTA for this purchase. Staff solicited three nearby dealers for cost proposals of these vehicles:

- 1) Shaver Automotive Group, Thousand Oaks - \$44,111.64
- 2) Dependable Dodge, Canoga Park - \$44,026.00
- 3) Simi Valley Dodge, Simi Valley - \$53,663.74

Staff is recommending the City utilize Shaver Automotive Group for the purchase. While all three companies are capable of providing this standard vehicle (Dodge Grand Caravan), and the costs are relatively the same with the Shaver Automotive Group and Dependable Dodge, staff is recommending Shaver Automotive Group (Shaver) as the vendor of choice. Shaver is within close proximity of the City, whereby the City's transportation provider would have easier access to a dealership for any warranty maintenance or repair issues that may arise. Shaver has provided a cost of

\$44,111.64 for the vehicles (quote attached). This includes a \$1,700 rebate from the manufacturer & dealer (Dodge).

Additionally, for Fiscal Year 2014-15, staff will be budgeting \$50,000 for the replacement of two (2) additional non-accessible vehicles that will also require replacement.

### **RECOMMENDATION**

Staff respectfully recommends the City Council authorize the purchase of two (2) replacement vehicles, from Shaver Automotive Group, for the City Dial-A-Ride Fleet.

Attachment: Vehicle Specifications – Shaver Automotive Group

Dodge 2014 Grand Caravan



**Proposal for City of Agoura Hills / Louis Celaya**

**Price Quote for 2, 2014 Dodge Grand Caravans AVP/SE (RTKH53)**

<b>Vehicle Price (excluding discounts)</b>	<b>\$21,390.00</b>
<b>Credits</b>	<b>\$0.00</b>
<b>Discounts manufacturer &amp; dealer</b>	<b>\$1,772.00</b>
<b>Net Price (ea) before any fees</b>	<b>\$19,618.00</b>
<b>Net Price (ea) inc tax, license, etc.</b>	<b>\$22,055.82</b>
<b>Total price for 2 inc tax, license, etc.</b>	<b>\$44,111.64</b>

**Prepared by:**  
**Jaclyn Embry**  
**Commercial Sales Manager**  
**Shaver Automotive Group**  
**805-496-7103 x 171**  
**[jembry@shaverauto.com](mailto:jembry@shaverauto.com)**

**SHAVER CHRYSLER DODGE JEEP RAM**  
**3888 EAST THOUSAND OAKS**  
**THOUSAND OAKS, CA 913623627**

**Configuration Preview**

**Date Printed:** 2014-01-15 4:21 PM **VIN:** **Quantity:** 1  
**Estimated Ship Date:** **VON:** **Status:** BA - Pending order

**Sold to:** SHAVER CHRYSLER DODGE JEEP RAM (24124) **Ship to:** SHAVER CHRYSLER DODGE JEEP RAM (24124)  
 3888 EAST THOUSAND OAKS 3888 EAST THOUSAND OAKS  
 THOUSAND OAKS, CA 913623627 THOUSAND OAKS, CA 913623627

**Vehicle:** **2014 GRAND CARAVAN AVP/SE (RTKH53)**

	Sales Code	Description	MSRP(USD)	FWP(USD)
<b>Model:</b>	RTKH53	GRAND CARAVAN AVP/SE	20,395	20,106
<b>Package:</b>	29D	American Value Package 29D	0	0
	ERB	3.6L V6 24V VVT Engine	0	0
	DG2	6-Speed Automatic 62TE Transmission	0	0
<b>Paint/Seat/Trim:</b>	PW7	Bright White Clear Coat	0	0
	APA	Monotone Paint	0	0
	*H7	Cloth Low-Back Bucket Seats	0	0
	-X1	Black/Lt Graystone	0	0
<b>Options:</b>	YEP	Manuf Statement of Origin	0	0
	171	Zone 71-Los Angeles	0	0
	4EX	Sales Tracking	0	0
<b>Discounts:</b>	YGE	5 Additional Gallons of Gas	0	17
<b>Destination Fees:</b>			995	995

**HB:** 612 **Total Price:** 21,390 21,118  
**FFP:** 20,982  
**EP:** 20,137

**Order Type:** Retail **PSP Month/Week:**  
**Scheduling Priority:** 4 - Dealer Order **Build Priority:** 99  
**Customer Name:**  
**Customer Address:**

**Instructions:**

**Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.**

WINDOW STICKER



2014 MODEL YEAR  
**GRAND CARAVAN SE**

**PRICE INFORMATION**

MANUFACTURER'S SUGGESTED RETAIL PRICE OF THIS MODEL INCLUDING DEALER PREPARATION

**Base Price: \$ 19,995**

**DODGE GRAND CARAVAN SE**

**Exterior Color:**Bright White Clear Coat Exterior Paint

**Interior Color:**Black / Light Graystone Interior Colors

**Interior:**Cloth Low-Back Bucket Seats

**Engine:**3.6-Liter V6 24-Valve VVT Engine

**Transmission:**6-Speed Automatic Transmission

**STANDARD EQUIPMENT** (UNLESS REPLACED BY OPTIONAL EQUIPMENT)

**FUNCTIONAL/SAFETY FEATURES**

Advanced Multistage Front Airbags  
Supplemental Side-Curtain Airbags in All Rows  
Driver Inflatable Knee-Bolster Airbag  
Supplemental Front Seat-Mounted Side Airbags  
Child Seat Anchor System-LATCH Ready  
Electronic Stability Control  
Anti-Lock 4-Wheel Heavy Duty Disc Brakes  
Tire Pressure Monitoring Sensor  
Speed Control  
Keyless Entry w/Immobilizer  
Sliding Door Alert Warning  
Power Door Locks  
20-Gallon Fuel Tank  
Fuel Optimizer Calibration  
Trailer Sway Damping

**INTERIOR FEATURES**

2nd-Row Bench w/3rd Row 60/40 Stow 'n Go(R) Bench  
Air Conditioning with Dual Zone Temperature Control  
No Rear Air Conditioning or Heater  
Steering Wheel Mounted Audio Controls  
Tilt / Telescope Steering Column  
Uconnect(R) 130 AM/FM/CD/MP3  
4 Speakers  
Audio Jack Input for Mobile Devices  
12-Volt DC Front and Rear Power Outlets  
12-Volt Auxillary Power Outlet  
Power Windows with Driver's One-Touch-Down Feature  
Dual Glove Boxes  
Overhead Console  
Lower Instrument Panel Storage Bin  
Left Rear Quarter Trim Storage Bin  
Rearview Day / Night Mirror  
A-Pillar Passenger Assist Handle  
Second-Row Overhead Interior Assist Handles  
Second-Row B-Pillar Assist Handles  
Headlamps with Turn-Off Time Delay  
Driver-Side Sun Visor with Mirror  
Rear Dome Lamp  
Front Courtesy / Map Lamps  
Rear Grocery Bag Hooks

**EXTERIOR FEATURES**

17-Inch x 6.5-Inch Steel Wheels  
225/65R17 BSW Touring Tires  
Tire Inflator Kit (No Compact Spare)  
Power Heated Exterior Mirrors w/ Manual Fold-Away  
Tinted Glass Windows  
Black Door Handles  
Black Sill Applique

**PRICE INFORMATION (contd.)**

**OPTIONAL EQUIPMENT**

Customer Preferred Package 29E \$ 3,400  
2nd/3rd-Row Stow 'n Go(R) w/3rd-Row Tailgate Seats  
Second-Row Buckets with Fold-in-Floor Seats  
Air Conditioning with 3-Zone Temperature Control  
Rear Air Conditioning with Heater  
Sunscreen Glass  
6 Speakers  
Floor Console with Cup Holder  
Body-Color Door Handles  
Body-Color Body Side Molding  
Body-Color Sill Applique  
Easy Clean Floor Mats  
"Stow 'n Go" Badge  
Light Graystone Seats

**DESTINATION CHARGE \$ 995**

**TOTAL PRICE:\* \$ 24,390**

Assembly Point/Port of Entry:WINDSOR, ONTARIO, CANADA

VIN:2C4RDGBG4ER175413

L4-VON:4715

This window sticker may or may not match the actual window sticker on the vehicle itself. We reserve the right to make changes without notice and are not responsible for typographical errors. Dealers are independent and free to set their own prices.

\*STATE AND/OR LOCAL TAXES, IF ANY, LICENSE AND TITLE FEES AND DEALER SUPPLIED AND INSTALLED OPTIONS AND ACCESSORIES ARE NOT INCLUDED IN THIS PRICE. DISCOUNT, IF ANY, IS BASED ON THE PRICE OF OPTIONS IF PURCHASED SEPARATELY.

**Chrysler Group LLC**

THIS VEHICLE IS MANUFACTURED TO MEET SPECIFIC UNITED STATES REQUIREMENTS. THIS VEHICLE IS NOT MANUFACTURED FOR SALE OR REGISTRATION OUTSIDE OF THE UNITED STATES.

**PARTS CONTENT INFORMATION**

**FOR VEHICLES IN THIS CARLINE:**  
**U.S./CANADA PARTS CONTENT: 78%**

NOTE: PARTS CONTENT DOES NOT INCLUDE FINAL ASSEMBLY, DISTRIBUTION, OR OTHER NON-PARTS COSTS.

**FOR THIS VEHICLE:**  
**FINAL ASSEMBLY POINT:**  
**WINDSOR, ONTARIO, CANADA**  
**COUNTRY OF ORIGIN:**  
**ENGINE:US**  
**TRANSMISSION:US**



**EPA DOT Fuel Economy and Environment** **E85 Flexible-Fuel Vehicle Gasoline-Ethanol (E85)**

**Fuel Economy**

**21** **MPG**

combined city/hwy

18 city      26 highway      4.8 gallons per 100 miles

**Driving Range**

Gasoline: 420 miles

Ethanol (E85): 300 miles

**You spend**

**\$1,000**

**more in fuel costs over 5 years**  
 compared to the average new vehicle.

**Annual fuel cost**

**\$2,500**

**Fuel Economy & Greenhouse Gas Rating (tailpipe only)** **Smog Rating (tailpipe only)**

**5**

1 10 Best

**6**

1 10 Best

This vehicle emits 432 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fueleconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 23 MPG and costs \$11,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$3.50 per gallon. This is dual fueled automobile. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles