



REPORT TO CITY COUNCIL

DATE: AUGUST 13, 2014
TO: HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL
FROM: GREG RAMIREZ, CITY MANAGER 
BY: CHRISTY PINUELAS, DIRECTOR OF FINANCE 
SUBJECT: BID AWARD FOR THE INFORMATION TECHNOLOGY SERVER EQUIPMENT; NIB 14-05

As part of the five-year Information Technology Improvement Plan, the City budgeted the purchase of a new server in FY 2014/15. The City needs additional storage and capacity, due to recent software additions (Incode, Energov, ShoreTel, etc.). The City sought bids on a Dell VRTX Server or equivalent.

On July 30, 2014, the City received two (2) sealed bids for the Information Technology Server Equipment. The bid results were as follows:

Lanspeed	\$46,495.77
PCM-G, Inc.	\$46,769.04

Staff reviewed the bid submittal of the apparent low bidder, Lanspeed, and deemed their bid responsive and acceptable. Lanspeed is our current consultant for Information Technology Services, has been in business 30 years, and has been a Dell Partner for 10 years. Lanspeed has previously provided equipment to the City and has met delivery and warranty specifications. The company is based in Goleta, California. There are sufficient funds appropriated in the FY 2014/15 budget to cover the purchase of the Information Technology Server Equipment.

RECOMMENDATION

Staff respectfully recommends the City Council award the bid for the purchase of the Information Technology Server Equipment; NIB 14-05, to Lanspeed in the amount of \$46,495.77.