



REPORT TO CITY COUNCIL

DATE: APRIL 11, 2018
TO: HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL
FROM: GREG RAMIREZ, CITY MANAGER 
BY: CHRISTY PINUELAS, DIRECTOR OF FINANCE 
SUBJECT: APPROVAL OF AMENDMENT TO CONSULTANT SERVICES AGREEMENT WITH LANSPEED FOR INFORMATION TECHNOLOGY SERVICES

The purpose of this item is to seek City Council approval for the City to extend an agreement for consultant services with Lanspeed, to provide information technology services to the City. Finance staff is requesting the approval of an extension to the existing agreement of three years.

Under the existing contract, Lanspeed has been providing information technology services to the City for the past two years. The original contract considered one three-year extension of the contract. The City's service has been reliable, and Lanspeed staff has provided considerable expertise in upgrading and maintaining our system and security. The proposed fees are as shown in Exhibit B, and are requested to be adjusted beginning in May, 2018, by the CPI for Urban Wage Earners & Clerical Workers, with a cap of 3% per year for the Connect Services Full and Onsite. This results in an increase of \$148 per month, or \$1,770 per year.

City staff has been pleased with the work performed by Lanspeed in the past and is confident that the firm will continue to provide high quality services.

This proposed amendment to the agreement has been reviewed by the City Attorney and approved as to form.

RECOMMENDATION

Staff recommends the City Council approve the agreement with Lanspeed.

Attachment: Amendment to Agreement

**FIRST AMENDMENT TO AGREEMENT BETWEEN
CITY OF AGOURA HILLS AND LANSPEED**

THIS FIRST AMENDMENT is made and entered into as of July 1, 2017, by and between the City of Agoura Hills, a municipal corporation (hereinafter referred to as "City"), and Lanspeed (hereinafter referred to as "Consultant"). In consideration of the mutual covenants and conditions set forth herein, the parties agree as follows:

1. This Amendment is made with the respect to the following facts and purposes:

a. On July 1, 2015, the City and Consultant entered into that certain Agreement entitled "Agreement for Consultant Services between the City of Agoura Hills and Lanspeed", in the amount of two hundred thousand dollars and zero cents (\$200,000.00).

b. The parties now desire to extend the term of the agreement to July 1, 2020, increase the payment in the amount of three hundred thousand dollars and zero cents (\$300,000.00), and to amend the Agreement as set forth in this Amendment.

2. Section One of the Agreement entitled "**TERM**" is hereby amended to read as follows:

"This Agreement shall remain and continue in effect until tasks herein are completed, but in no event later than July 1, 2020 unless sooner terminated pursuant to the provisions of this Agreement."

3. Section Four of the Agreement entitled "**PAYMENT**" at paragraph "a" is hereby amended to read as follows:

"The City agrees to pay Consultant monthly, in accordance with the payment rates and schedules and terms set forth in Exhibit B, Payment Rates and Schedule, attached hereto and incorporated herein by this reference as though set forth in full, based upon actual time spent on the above tasks. Any terms in Exhibit B, other than the payment rates and schedule of payment, are null and void. The First Amendment amount shall not exceed three hundred thousand dollars and zero cents (\$300,000.00), for additional work for a total Agreement amount of five hundred thousand dollars and zero cents (\$500,000.00)."

4. Except for the changes specifically set forth herein, all other terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to Agreement to be executed the day and year first above written.

CITY OF AGOURA HILLS

William Koehler, Mayor

ATTEST:

Kimberly M. Rodrigues, MMC
City Clerk
*Date Approved by City
Council* _____

APPROVED AS TO FORM:

Candice K. Lee,
City Attorney

CONSULTANT

Lanspeed
2445 Alamo Pintado Ave, Suite 202
P.O. Box 926
Los Olivos, CA 93441
Chris Chirgwin
(805) 682-9981 x129

By: 

Print Name: Chris Chirgwin

Title: CEO

By: 

Print Name: Michael LaFond

Title: Director of Operations

[Signatures of Two Corporate Officers Required]

**EXHIBIT B
PAYMENT RATES AND SCHEDULE**

The specific elements (scope of work or terms) of this service include:

Rates prior to May 2018:

Smart IT Platinum \$6,750/monthly

Rates May 2018 to June 2020:

Connect Services Full and Onsite - \$6,898.50/monthly

Billing additions, fluctuate per quantity of licenses and storage needs:

Datto Cloud Service - \$1,045.25

Sophos Mobile - \$32.00

Sophos Intercept X -\$106.00

Service Rates for Excluded Services:

Standard \$250/hour

After hours 1.5x standard

Holiday hours 2x standard

For option years - rates to be adjusted by annual CPI for Urban Wage

Earners & Clerical Workers for Los Angeles- Orange County with a cap of

3% per year.