

REPORT TO CITY COUNCIL

DATE: APRIL 27, 2022

TO: HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL

FROM: NATHAN HAMBURGER, CITY MANAGER

BY: LOUIS CELAYA, DEPUTY CITY MANAGER

SUBJECT: APPROVE PURCHASE OF 2022 TOYOTA HIGHLANDER HYBRID FROM TOYOTA OF HUNTINGTON BEACH FOR THE CITY OF AGOURA HILLS VEHICLE FLEET IN THE AMOUNT OF \$48,754.87

The City has an internal fleet of eleven vehicles consisting of a combination of hybrid and gasoline type varieties. As the fleet overtime begins to age, replacement of vehicles is needed to assist in reduction of future maintenance cost, and allow the City time to transition the fleet to more fuel efficient and sustainable vehicles. Recently, one vehicle has been experiencing mechanical challenges with its hybrid batteries, and due to the vehicle being one of the older units in the fleet (2005), a new vehicle is scheduled for purchase.

While the City is preparing to modify its fleet to a more sustainable variety (electric), and anticipates the future purchase of an electric vehicle in the next fiscal year, a mid-size vehicle was needed to assist the Code Enforcement staff with the various tasks associated with code enforcement activity. Additionally, the City is examining the infrastructure needed to accommodate the addition of an electric fleet.

The City conducted a pre-invitation announcement to several automobile dealerships advising of the City's intention to solicit RFQ/RFP and encourage participation in the electronic bid process. On March 10, 2022, City staff released a Request for Qualifications/Request for Proposal (RFQ/RFP) soliciting companies providing Toyota Highlander Hybrid vehicles. Two prospective bidders reviewed the RFQ/RFP package. One proposal was ultimately received by the deadline date. The result is as follows:

Toyota of Huntington Beach	\$48,754.87
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Staff reviewed the proposal submitted and concluded that Toyota of Huntington Beach was responsive to the request and met the requirements of the City. It should be noted that the City currently has a Highlander Hybrid as part of the current fleet which is utilized by City staff, particularly the Community Services staff.

Funding for the Highlander Hybrid was budgeted in the amount of \$45,000 for FY 2021-22 and is available under the South Coast Quality Air Management District Fund (SCAQMD). The vehicle has also been authorized for purchase by the SCAQMD staff as a low emission approved vehicle. Due to the bid amount slightly exceeding the budgeted

amount, staff is respectfully requesting the authorization of additional SCAQMD Funds be appropriated in the amount of \$3,754.87 to cover the final bid amount discrepancy.

Should the City Council award the contract, staff will begin the coordination of work needed to purchase and secure the vehicle.

RECOMMENDATION

Staff respectfully recommends the City Council Approve Purchase of 2022 Toyota Highlander Hybrid from Toyota of Huntington Beach for The City Agoura Hills Vehicle Fleet in the amount of \$48,754.87, and authorize the additional \$3,754.87 from the SCAQMD funds.

Attachment: Toyota of Huntington Beach Bid/Highlander Hybrid Spec

David Wilson's

Toyota of Huntington Beach

18881 Beach Blvd Huntington Beach, CA 92648
714-500-2020 Direct 714-321-6430 Cell 714-841-9857 Fax
smarino@toyotaofhb.com

Bid for the City of Agoura Hills

Please accept this bid from Toyota of Huntington Beach for the vehicle(s) referenced below:

Year, Make Model: 2022 Toyota Highlander Hybrid LE AWD #6964

Quantity: One (1)

Unit Price: \$44,432.00

DOC Fee: \$85.00

Sales Tax: \$4,229.12 (9.50% Los Angeles County)

DMV: \$8.75 (Only if vehicle is registered as EXEMPT)

Total Due: \$48,754.87 Per Unit

One (1) Units

Bid is valid SIXTY (60) DAYS from bid date. Bid date is March 10, 2022.

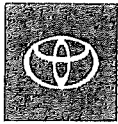
Vehicle subject to availability.

Attached you will find a full description of the unit(s) quoted.

If you have any questions, please call me.

Thank you,

Scott Marino
Fleet Director
Toyota of Huntington Beach
714-500-2020 Direct
714-321-6430 Cell



TOYOTA

Toyota of Huntington Beach

18881 Beach Blvd.
Huntington Beach CA 92648
714-594-7493

2022 Highlander-Hybrid LE

Highlander-Hybrid LE 2.5-Liter L4HV ECVT (AWD)



Model: 6964C
VIN: 5TDBBRCH6NS551272
Stock: 00207055
Engine: 2.5L-L4 Hybrid Engine
Transmission: ECVT

EXTERIOR
Wind-Chill Pearl

INTERIOR
Black-Fabric

PRICE

Vehicle base model (MSRP *)	\$40,655.00
Factory Installed Packages & Accessories	\$1,312.00
Delivery processing / handling	\$1,215.00
Total Price	\$43,182.00

Fuel Economy



TOTAL INSTALLED PACKAGES & ACCESSORIES

50-State Emissions	\$0.00
Special-Color	\$425.00
All-Weather-Floor Liners Package All-Weather Floor Liners, Cargo Liner.	\$318.00
Roof-Rack Cross Bars Mount- directly to the roof to help carry additional cargo. . Includes mounting screws that easily attach to fittings located inside the roof. Aerodynamic styling to help minimize wind noise. Available on L and LE models. Footings are contoured to fit the recessed roof channel.	\$350.00
First-Aid Kit w/ PPE Compact, -soft-sided first aid kit contains what you need to treat minor scrapes and scratches. . Water-resistant and flame-retardant black PVC zipper case for safety and durability . Kit includes insect sting relief pads, self-adhesive bandages, rolled stretch bandage with metal clips, and stainless steel scissors . Enhanced with Personal Protection Equipment including 4 face masks, 4 pair of gloves, and 4 hand-sanitizer packets.	\$25.00
Door-Edge Guards Help-prevent door edge dings and chipped paint with this protective finishing touch. . Thermoplastic-coated stainless steel is precisely color matched to the exterior paint . Door edge guards have been optimized for maximum protection . Blend seamlessly to complement exterior styling.	\$125.00
Preferred-Owner's Portfolio	\$0.00

Rear-Bumper Appliqué	\$69.00
Made-of high-grade, nearly invisible urethane film, the rear bumper appliqué helps protect the top surface from unsightly scrapes and scratches. Urethane film contains UV protectant to help resist yellowing from the sun. Custom-tailored to fit the Highlander's rear bumper with textured logo for added style.	
Total Optional Equipment	\$1,312.00
Vehicle base model (MSRP *)	\$40,655.00
Delivery processing / handling	\$1,215.00

Features

Mechanical & Performance

- Drive-Modes: Drive Mode Select (DMS) with Sport, Eco and Normal Modes, EV Mode, and Trail Mode
- Emission-Rating: Super Ultra Low Emission Vehicle 30 (SULEV 30)
- Transmission:-Electronically controlled Continuously Variable Transmission (ECVT)
- Suspension:-Independent MacPherson strut front suspension with stabilizer bar; trailing-wishbone suspension
- Brakes:-Power-assisted, ventilated 13.3-in. front disc brakes; solid 13.3-in. rear disc brakes with Electronically Controlled Braking (ECB) system and integrated regenerative braking
- Turning-radius (ft.) 18.7
- Engine-2.5L I4 Hybrid Engine
- Weight-Rating 6000 lbs
- Engine:-Hybrid powertrain—2.5-liter I4HV Double Overhead Cam (DOHC) 16-valve D-4S injection Atkinson-cycle engine with Dual VVT-IE (Variable Valve Timing-Intelligent, intake controlled by electric motor); 243 combined net hp, includes combustion engine with 186 hp @ 6000 rpm; 175 lb.-ft. @ 4400 rpm
- Electric-Motors: Permanent magnet synchronous motors (two front, one rear, AWD)
- Drivetrain:-Electronic On-Demand AWD system
- Steering:-Electric Power Steering (EPS); power-assisted rack-and-pinion
- Turning-circle diameter (ft.) 37.4
- Electronic-On-Demand All-Wheel Drive (AWD)
- ECVT

Exterior

- Smart-Key System on front doors and liftgate with Push Button Start, remote keyless entry system with lock, unlock, panic and liftgate functions; and remote illuminated entry
- LED-projector headlights with Daytime Running Lights (DRL)
- LED-taillights
- Windshield-wiper de-icer
- Rear-liftgate windshield washer and backup camera washer
- Privacy-glass on rear side, quarter and liftgate windows
- Black-painted-front grille with silver-painted surround
- Rear-lower bumper in material black
- Color-keyed-outside door handles
- Height-adjustable-power liftgate with jam protection
- Color-keyed-heated power outside mirrors with turn signal and blind spot warning indicators, and manual folding feature
- LED-fog lights
- Washer-linked-variable intermittent windshield wipers and intermittent rear wiper
- Rear-liftgate windshield defogger
- High-Solar Energy-Absorbing (HSEA) glass on front side windows
- 18-in.-painted alloy wheels and P235/65R18 tires
- Grille-shutters
- Color-keyed-side rocker panels and lower molding
- Rear-spoiler with LED center high-mount stop light
- Front-and rear mudguards

Exterior Dimensions

- Track-(front/rear) 65.3/65.4
- Overall-length/width 194.9/76.0
- Wheelbase-112.2
- Unloaded-height (no antenna) 68.1

Interior

- Power-windows with auto up/down in all positions and jam protection
- Black-interior door handles
- Soft-touch-roll-top center console with removable utility tray
- 14-cup/bottle holders
- Overhead-console with conversation mirror, sunglasses storage and maplights
- Fabric-trimmed-front- and second-row seats; 8-way power-adjustable driver's seat; 4-way manual-adjustable front passenger seat
- Leather-trimmed-shift knob and tilt/telescopic leather steering wheel with audio, Multi-Information Display (MID), Bluetooth® hands-free phone, voice command, Dynamic Radar Cruise Control (DRCC), Lane Departure Alert (LDA), Lane Steering Assist (LSA) and multimedia information controls
- Backup-camera with projected path
- Silver-painted-dash-board trim and painted door trim
- Three-zone-automatic climate control with air filter, separate second-row control panel, individual temperature settings for driver, front passenger and rear-seat passengers, and second- and third-row vents
- Power-door locks with shift-linked automatic lock/unlock feature
- Soft-touch-in-dash split-level shelf
- Dual-sun visors with sliding function and illuminated vanity mirrors
- Day/night-rearview mirror
- 8-passenger-seating with 60/40 split, sliding and reclining fold-flat second-row bench seats; 60/40 split, fold-flat third-row seats with sliding headrests and recline function
- 4.2-in.-color LCD Multi-Information Display (MID) in meter cluster with odometer, average fuel economy, cruising range, average speed, AWD torque distribution (AWD models only), cruise control guide, audio status, hands-free incoming call notices, telephone information, Eco Driving Indicator, and energy monitor

(HV models only)

- Five-USB ports (USB-A media port and four USB-C charging ports) and two 12V outlets
- Digital-clock

Audio Multimedia

- Audio-Plus—includes 8.0-in. touchscreen, six speakers, USB media port, four USB charge ports, hands-free phone capability and music streaming via Bluetooth® wireless technology, Android Auto™ & Apple CarPlay® & Amazon Alexa compatible, SiriusXM® with 3-month Platinum Plan trial subscription. See toyota.com/audio-multimedia for details. Connected Services —Safety Connect® with 1-year trial, Service Connect with 10-year trial, Remote Connect with 1-year trial, Wi-Fi Connect with up to 2 GB within 3-month trial. S

Off-Highway

- Approach/departure-angle (degrees) 18.1/22.7
- Ramp-breakover angle 16.7
- Ground-clearance (in.) 8

Safety & Convenience

- Blind-Spot Monitor (BSM) with Rear Cross-Traffic Alert (RCTA)
- Star-Safety System™—includes Electronically Controlled Braking (ECB), Enhanced Vehicle Stability Control (VSC), Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) and Smart Stop Technology® (SST)
- Safety-Connect® — includes Emergency Assistance, Stolen Vehicle Locator, Roadside Assistance and Automatic Collision Notification. Available by subscription. Complimentary one-year trial subscription.
- LATCH-(Lower Anchors and Tethers for CHildren) includes lower anchors and tethers on outboard second-row seats and tether anchor on middle of second- and third-row seats
- Rear-passenger seatbelt reminder
- Anti-theft-system with alarm and engine Immobilizer
- Hill-Start Assist Control (HAC)
- Toyota-Safety Sense™ 2.5+ (TSS 2.5+) — Pre-Collision System with Pedestrian Detection (PCS w/PD), Lane Departure Alert with Steering Assist (LDA w/SA), Automatic High Beams (AHB), Lane Tracing Assist (LTA), Road Sign Assist (RSA) and Full-Speed Range Dynamic Radar Cruise Control (DRCC)
- Eight-airbags —driver airbag, front passenger airbag, driver knee airbag, seat cushion airbag (passenger), front side airbags, curtain shield airbags
- 3-point-seatbelts for all seating positions; driver's-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger seatbelts
- Driver-and front passenger seatbelt warning
- Adjustable-front seatbelt shoulder anchors and driver and front passenger seatbelt pretensioners with force limiters
- Tire-Pressure Monitor System (TPMS) (Individual tires)
- Child-protector-rear door locks and power window lockout control

*2022 Manufacturer's Suggested Retail Price excludes the Delivery +Processing and Handling Fee taxes license title and available or regionally required +equipment. Actual Dealer price may vary. Pricing fuel economy specification standard features and +available equipment are based on information available when this page was produced and +subject to change without notice.

ToyotaCare, which covers normal factory scheduled maintenance for 2 years or 25,000 miles, whichever comes first, is included as part of the sales price of the vehicle for qualifying buyers. See participating dealer for eligibility and coverage details.

Disclaimer: This document is only representative of some of the information contained on an actual window sticker and is not meant to replace or + substitute for the actual window sticker on the vehicle. Please see your retailer for +further information.

Created Date: 3/10/22