

REPORT TO CITY COUNCIL

DATE: OCTOBER 26, 2022

TO: HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL

FROM: NATHAN HAMBURGER, CITY MANAGER

BY: LOUIS CELAYA, DEPUTY CITY MANAGER

SUBJECT: APPROVE PURCHASE OF 2023 TOYOTA HIGHLANDER HYBRID FROM HAMER TOYOTA FOR THE CITY OF AGOURA HILLS VEHICLE FLEET IN THE AMOUNT OF \$54,000

On April 27, 2022, the City Council approved the purchase of a 2022 Toyota Highlander Hybrid from Toyota of Huntington Beach in the amount of \$48,757.87. Subsequently, as a result of supply chain, manufacturing, and dealership vehicle allocation issues on the Toyota side, the City continues to wait on communication from Toyota of Huntington Beach that a vehicle has been received. City staff's last communication with the representative from Toyota in late September indicated allocations continue to remain limited. The representative also indicated that it understood if the City wished to discontinue its relationship with the dealership as a result of these supply chain issues.

As a result of this challenge, City staff discussed and re-evaluated the issue and began to reach out to individual dealerships on the possible availability of this vehicle within their inventory. Initially receiving similar responses concerning limited dealership vehicle allocations, a recent communication from one dealership identified availability of a vehicle currently in production and scheduled for delivery to Hamer Toyota. The vehicle is a 2023 Highlander Hybrid with the same specifications previously desired.

Due the nature of the overall limited inventory and limited dealership allocations, the City was advised a deposit was needed to ensure the vehicle would be allocated for the City of Agoura Hills. As the City Council had previously approved the purchase of this type of vehicle, City staff initiated a deposit of \$3,000 to take the vehicle out of the dealership's available sale inventory and ensure the City would receive the car upon its delivery. As the vehicle is a 2023 model versus a 2022 model, there is an additional \$5,242.13 cost increase from the previously approved purchase, bringing the total price for the 2023 Toyota Highlander Hybrid to \$54,000.

Funding for the Highlander Hybrid was budgeted in the amount of \$48,757.87 for FY 2022-23 and is available under the South Coast Quality Air Management District Fund (SCAQMD). The vehicle has also been authorized for purchase by the SCAQMD staff as a low emission approved vehicle. Due to the amount slightly exceeding the budgeted amount, staff is respectfully requesting the authorization of additional SCAQMD Funds be appropriated in the amount of \$5,242.13 to cover the final vehicle cost.

As a reminder, the City has an internal fleet of eleven vehicles consisting of a combination of hybrid and gasoline type varieties. As the fleet over time begins to age, replacement of vehicles is needed to assist in reduction of future maintenance cost, and allow the City time to transition the fleet to more fuel efficient and sustainable vehicles.

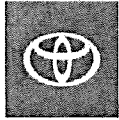
While the City is preparing to modify its fleet to a more sustainable variety (electric), and anticipates the future purchase of an electric vehicle in the coming fiscal years, a mid-size vehicle was needed to assist the Code Enforcement staff with the various tasks associated with code enforcement activity. Additionally, the City is continuing to examine the infrastructure needed to accommodate the addition of an electric fleet.

Staff reviewed the specification sheet and retail worksheet submitted and concluded that Hamer Toyota met the requirements of the City. Should the City Council approve award of the contract, staff will begin the coordination of work needed to purchase and secure the vehicle. City staff has been advised the vehicle would be delivered to Hamer Toyota in late November of 2022.

RECOMMENDATION

Staff respectfully recommends the City Council approve purchase of a 2023 Toyota Highlander Hybrid from Hamer Toyota in the amount of \$54,000 and authorize the additional \$5,242.13 from the SCAQMD funds.

Attachment: Hamer Toyota Highlander Hybrid Spec/Retail Worksheet



TOYOTA

Hamer Toyota

11041 Sepulveda Blvd
Mission Hills CA 91345
818-365-9621

2023 Highlander Hybrid LE

Highlander Hybrid LE 2.5-Liter L4HV ECVT
(AWD-e)



Model: 6964A
VIN: 5TDBBRCHXPS411408
Stock: 63254
Engine: 2.5-Liter 4-cylinder Hybrid Engine
Transmission: ECVT

EXTERIOR
Wind Chill Pearl

INTERIOR
Black Fabric

PRICE

Vehicle base model (MSRP *)	\$41,820.00
Factory Installed Packages & Accessories	\$425.00
Port Installed Packages & Accessories	\$438.00
Delivery processing / handling	\$1,335.00
Total Price	\$44,018.00

Fuel Economy



TOTAL INSTALLED PACKAGES & ACCESSORIES

50 State Emissions		\$0.00
Special Color	FIO	\$425.00
All-Weather Floor Liners Package	FIO	\$358.00
All-Weather Floor Liners Package includes: All Weather Floor Liners Cargo Liner.		
Alloy Wheel Locks	PIO	\$80.00
Precisely machined, weight-balanced alloy wheel locks help secure your wheels and tires against theft. Nickel chrome plating helps ensure superior corrosion protection and lasting shine. Special key tool and collar guide enable simple, five-minute installation. Resistant to lock-removal tools and secured by a single unique key.		
Total Optional Equipment	PIO	\$863.00
Vehicle base model (MSRP *)		\$41,820.00
Delivery processing / handling		\$1,335.00

Features

Mechanical & Performance

- Drivetrain: Electronic On-Demand AWD system (AWD-e)
- Suspension: Independent MacPherson strut front suspension with stabilizer bar; trailing-wishbone suspension
- Electric Motors: Permanent magnet synchronous motors (two front, one rear, AWD)
- Brakes: Power-assisted, ventilated 13.3-in. front disc brakes; solid 13.3-in. rear disc brakes with Electronically Controlled Braking (ECB) system and integrated regenerative braking
- Steering: Electric Power Steering (EPS); power-assisted rack-and-pinion
- Turning radius (ft.) 18.7
- Engine 2.5-Liter 4-cylinder Hybrid Engine
- Weight Rating 6000 lbs
- Transmission: Electronically controlled Continuously Variable Transmission (ECVT)
- Emission Rating: Super Ultra Low Emission Vehicle 30 (SULEV 30)
- Engine: Hybrid powertrain—2.5-liter L4HV Double Overhead Cam (DOHC) 16-valve D-4S injection Atkinson-cycle engine with Dual VVT-iE (Variable Valve Timing-intelligent, intake controlled by electric motor); 243 combined net hp, includes combustion engine with 186 hp @ 6000 rpm; 175 lb.-ft. @ 4400 rpm
- Drive Modes: Drive Mode Select (DMS) with Sport, Eco, Normal, EV and Trail Modes
- Turning circle diameter (ft.) 37.4
- Electronic On-Demand All-Wheel Drive (AWD)
- ECVT

Exterior

- High Solar Energy-Absorbing (HSEA) glass on front side windows
- Color-keyed heated power outside mirrors with turn signal and blind spot warning indicators, and manual folding feature
- Rear spoiler with LED center high-mount stop light
- Windshield wiper de-icer
- Rear liftgate windshield washer and backup camera washer
- Color-keyed side rocker panels and lower molding
- Black-painted front grille with silver-painted surround
- LED fog lights
- LED projector headlights with Daytime Running Lights (DRL)
- Color-keyed outside door handles
- Privacy glass on rear side, quarter and liftgate windows
- Rear lower bumper in material black
- Rear liftgate windshield defogger
- Washer-linked variable intermittent windshield wipers and intermittent rear wiper
- Height-adjustable power liftgate with jam protection
- Front and rear mudguards
- Grille shutters
- LED taillights
- Smart Key System on front doors and liftgate with Push Button Start, remote keyless entry system with lock, unlock, panic and liftgate functions; and remote illuminated entry
- 18-in. painted alloy wheels and P235/65R18 tires

Exterior Dimensions

- Unloaded height (no antenna) 68.1
- Track (front/rear) 65.3/65.4
- Overall length/width 194.9/76.0
- Wheelbase 112.2

Interior

- Fabric-trimmed front- and second-row seats; 8-way power-adjustable driver's seat; 4-way manual-adjustable front passenger seat
- Day/night rearview mirror
- Silver-painted dashboard trim and painted door trim
- Overhead console with conversation mirror, sunglasses storage and maplights
- Soft-touch roll-top center console with removable utility tray
- Power windows with auto up/down in all positions and jam protection
- Digital clock
- Leather-trimmed shift knob and tilt/telescopic leather steering wheel with audio, Multi-Information Display (MID), Bluetooth® hands-free phone, voice command, Dynamic Radar Cruise Control (DRCC), Lane Departure Alert (LDA), Lane Steering Assist (LSA) and multimedia information controls
- 7-in. color LCD Multi-Information Display (MID) with odometer, trip/average fuel economy, cruising range, average speed, AWD torque distribution (AWD models only), cruise control guide, audio details, hands-free incoming call notices, telephone information, Eco Driving Indicator, and energy monitor (HV models only)
- 8-passenger seating with 60/40 split, sliding and reclining fold-flat second-row bench seats; 60/40 split, fold-flat third-row seats with sliding headrests and recline function
- Black interior door handles
- Dual sun visors with sliding function and illuminated vanity mirrors
- Power door locks with shift-linked automatic lock/unlock feature
- 14 cup/bottle holders
- Three-zone automatic climate control with air filter, separate second-row control panel, individual temperature settings for driver, front passenger and rear-seat passengers, and second- and third-row vents
- Soft-touch in-dash split-level shelf
- Five USB ports (USB-A media port and four USB-C charging ports) and two 12V outlets

Audio Multimedia

- 8.0-in. Toyota Audio Multimedia with wireless Apple CarPlay® & Android Auto™ compatibility, USB media port, four USB charge ports, hands-free phone capability and music streaming via Bluetooth® wireless technology, SiriusXM® with 3-month Platinum Plan trial subscription. See toyota.com/audio-multimedia for details. S
- 6-speaker audio system S

Off-Highway

- Approach/departure angle (degrees) 18.1/22.7
- Ramp breakover angle 16.7
- Ground clearance (in.) 8

Safety & Convenience

- Backup camera with projected path
- Blind Spot Monitor (BSM) with Rear Cross-Traffic Alert (RCTA)
- Child-protector rear door locks and power window lockout control
- Hill Start Assist Control (HAC)
- 3-point seatbelts for all seating positions; driver's-side Emergency Locking Retractor (ELR) and Automatic/Emergency Locking Retractor (ALR/ELR) on all passenger seatbelts
- Adjustable front seatbelt shoulder anchors and driver and front passenger seatbelt pretensioners with force limiters
- Driver and front passenger seatbelt warning
- Toyota Safety Sense™ 2.5+ (TSS 2.5+) — Pre-Collision System with Pedestrian Detection (PCS w/PD), Lane Departure Alert with Steering Assist (LDA w/SA), Automatic High Beams (AHB), Lane Tracing Assist (LTA), Road Sign Assist (RSA) and Full-Speed Range Dynamic Radar Cruise Control (DRCC)
- Anti-theft system with alarm and engine immobilizer
- Star Safety System™—includes Electronically Controlled Braking (ECB), Enhanced Vehicle Stability Control (VSC), Traction Control (TRAC), Anti-lock Brake System (ABS), Electronic Brake-force Distribution (EBD), Brake Assist (BA) and Smart Stop Technology® (SST)
- Tire Pressure Monitor System (TPMS) (individual tires)
- LATCH (Lower Anchors and Tethers for CHildren) includes lower anchors and tethers on outboard second-row seats and tether anchor on middle of second- and third-row seats
- Rear passenger seatbelt reminder
- Eight airbags —driver airbag, front passenger airbag, driver knee airbag, seat cushion airbag (passenger), front side airbags, curtain shield airbags

*2023 Manufacturer's Suggested Retail Price excludes the Delivery +Processing and Handling Fee taxes license title and available or regionally required +equipment. Actual Dealer price may vary. Pricing fuel economy specification standard features and +available equipment are based on information available when this page was produced and +subject to change without notice.

ToyotaCare, which covers normal factory scheduled maintenance for 2 years or 25,000 miles, whichever comes first, is included as part of the sales price of the vehicle for qualifying buyers. See participating dealer for eligibility and coverage details.

Disclaimer: This document is only representative of some of the information contained on an actual window sticker and is not meant to replace or + substitute for the actual window sticker on the vehicle. Please see your retailer for +further information.

Create Date: 10/11/2022

Retail Worksheet

Deal

Deal #

Deal Date

Deal Type

Financial Inst.

Program

Deal Status **Stored**

Sales Price

MSRP	44,018.00
Discount	-4,342.78
Selling Price	48,360.78
Aftermarkets	275.00
Doc Fee	85.00
VSI Premium	0.00
ESC Premium	0.00
Maintenance	0.00
GAP Premium	0.00
LAH/IUI	0.00
Prior Lease Bal	0.00
License Fee	611.00
Dealer Fees	0.00
Total Fees	650.75
Total Taxes	4,628.47
Total Price	54,000.00
Trade Difference	48,635.78

Dgwn Payment

Cash Down	0.00
Deposit	0.00
Total Rebates	0.00
Total Trade Allow	0.00
Total Trade Payoff	0.00
Total Net Trade	0.00
Total Def Down	0.00
Total Down Payment	0.00

Payment

Term	1
Sell Rate	0
AOR	
# Days 1st Payment	45
Payments Per Year	12
1st Payment Date	11/25/2022
Prepaid Fin Charge	0.00
APR	
Amount Financed	54,000.00
Finance Charge	0.00
Total of Payments	54,000.00
Total Sales Price	54,000.00

Vehicle **Rates**

New Used Demo Cert.

Stock # 25

Year

Make

Model

Style

Odometer

Buyer

Customer #

Last

First

Company

Reg State

County

Payment 54,000.00