

| CATEGORY      | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|---------------|---|--------------------------|---------------------------|
| LAWN & GARDEN | BOUGHT OTHER LAWN AND GARDEN POWER EQUIPMENT DURING LAST 12 MONTHS      | 135                      | 119                       |
|               | BOUGHT OTHER LAWN AND GARDEN HAND EQUIPMENT DURING LAST 12 MONTHS       | 76                       | 86                        |
|               | BOUGHT OTHER POWER MOWER (WALK BEHIND) (LAWN AND GARDEN HAND EQUIPME)   | 82                       | 82                        |
|               | BOUGHT YARD TRIMMER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 MG | 78                       | 79                        |
|               | BOUGHT FLOWER SEEDS/BULBS DURING LAST 12 MONTHS                         | 71                       | 73                        |
|               | BOUGHT VEGETABLE SEEDS/PLANTS DURING LAST 12 MONTHS                     | 67                       | 68                        |
|               | BOUGHT VEGETABLE/FLOWER GARDEN FERTLIZER DURING LAST 12 MONTHS          | 69                       | 71                        |
|               | BOUGHT FLOWER PLANTS DURING LAST 12 MONTHS                              | 71                       | 73                        |
|               | BOUGHT LAWN SEEDS DURING LAST 12 MONTHS                                 | 66                       | 69                        |
|               | BOUGHT TREES/SHRUBS DURING LAST 12 MONTHS                               | 56                       | 63                        |
|               | BOUGHT LAWN/GARDEN INSECTICIDES DURING LAST 12 MONTHS                   | 69                       | 73                        |
|               | BOUGHT LAWN FERTILIZER DURING LAST 12 MONTHS                            | 67                       | 72                        |
|               | BOUGHT LAWN WEED KILLER DURING LAST 12 MONTHS                           | 71                       | 75                        |
|               | BOUGHT NONE OF THESE SEEDS, BULBS AND FERTLIZERS DURING LAST 12 MONTHS  | 142                      | 138                       |
|               | BOUGHT HOUSE PLANT FOOD/FERTILIZER DURING LAST 12 MONTHS                | 78                       | 79                        |
|               | BOUGHT ORGANIC INSECTICIDES DURING LAST 12 MONTHS                       | 66                       | 68                        |
|               | BOUGHT COMPOSTING MATERIAL DURING LAST 12 MONTHS                        | 65                       | 69                        |
|               | OWN LAWN AND GARDEN EQUIPMENT   | 77                       | 79                        |
|               | BOUGHT GARDEN TILLER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 M | 58                       | 62                        |
|               | BOUGHT GARDEN TRACTOR (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 1:  | 44                       | 47                        |
|               | BOUGHT RIDING/TRACTOR-TYPE LAWN MOWER (LAWN AND GARDEN POWER EQUIPME    | 59                       | 65                        |
|               | BOUGHT FERTILIZER SPREADER (LAWN AND GARDEN POWER EQUIPMENT) DURING LA: | 60                       | 67                        |
|               | BOUGHT EDGE TRIMMER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 M  | 83                       | 90                        |
|               | BOUGHT HEDGE TRIMMER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 I | 82                       | 88                        |
|               | BOUGHT LEAF BLOWER OR VACUUM (LAWN AND GARDEN POWER EQUIPMENT) DURING   | 68                       | 73                        |
|               | BOUGHT SNOW BLOWER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 M   | 57                       | 61                        |
|               | BOUGHT SPREADER (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS  | 63                       | 72                        |
|               | BOUGHT CULTIVATOR (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTH | 117                      | 106                       |
|               | BOUGHT EDGER (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS     | 87                       | 82                        |
|               | BOUGHT HOE (LAWN AND GARDEN POWER HAND EQUIPMENT) DURING LAST 12 MONTH  | 108                      | 102                       |
|               | BOUGHT PITCH FORK (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTH | 62                       | 59                        |
|               | BOUGHT PRUNER (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS    | 103                      | 105                       |
|               | BOUGHT RAKE (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS      | 77                       | 77                        |
|               | BOUGHT SHEARS (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS    | 59                       | 67                        |
|               | BOUGHT SHOVEL (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS    | 69                       | 74                        |
|               | BOUGHT TROWEL (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MONTHS    | 68                       | 75                        |
|               | BOUGHT WHEEL BARROW (LAWN AND GARDEN HAND EQUIPMENT) DURING LAST 12 MC  | 55                       | 60                        |
|               | HOUSEHOLD USES INSECTICIDES   | 97                       | 97                        |
|               | BOUGHT SEEDS, BULBS AND FERTLIZER DURING LAST 12 MONTHS                 | 74                       | 76                        |
|               | BOUGHT TOTAL POWER (LAWN AND GARDEN POWER EQUIPMENT) DURING LAST 12 MC  | 69                       | 75                        |



| CATEGORY            | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Mir<br>Drive T |
|---------------------|---|--------------------------|---------------------|
| IFESTYLE STATEMENTS | ATTITUDE ABOUT SHOPPING - ONLY GO SHPNG TO BUY SMTHNG REALLY NEED   | 89                       | 90                  |
|                     | ATTITUDE ABOUT SHOPPING - WHEN I SHOP I VISIT A VARIETY OF STORES ATTITUDE ABOUT SHOPPING - I ONLY SHOP FAV STORES-HAVE BRNDS I LIKE    | 110<br>94                | 108<br>95           |
|                     | ATTITUDE ABOUT SHOPPING - I ONLY SHOP PAY STORES-HAVE BRINDS I LIKE   | 94                       | 95                  |
|                     | ATTITUDE ABOUT SHOPPING - COUPONS DRAW ME TO STORES I DONT SHOP   | 92                       | 94                  |
|                     | ATTITUDE ABOUT SHOPPING - FRIENDS OPNN OF STRE INFLNCS SHP THERE  | 95                       | 96                  |
|                     | ATTITUDE ABOUT SHOPPING - EVEN WHEN DONT PURCHASE, ENJOY SHOPPING   | 110                      | 108                 |
|                     | ATTITUDE ABOUT SHOPPING - FOR EXPENSIVE ITEMS, SHOP DIF STORE BEST PRICE  | 93                       | 94                  |
|                     | ATTITUDE ABOUT SHOPPING - STORES ENVIRONMNT MAKE DIF WHETHER SHOP   | 93                       | 95                  |
|                     | ATTITUDE ABOUT SHOPPING - NORMALLY ONLY SHOP STORES LOCATED NEARBY  | 92                       | 93                  |
|                     | ATTITUDE ABOUT SHOPPING - WILL BUY FROM NON-SPC STRES BECSE PRICE   | 92                       | 94                  |
|                     | ATTITUDE ABOUT SHOPPING - PREFER SHOPPING LOCAL STORES TO SHOPPING NATL ATTITUDE ABOUT SHOPPING - IM DRAWN TO STORES DONT SHOP BY SALES | 99<br>103                | 98<br>103           |
|                     | ATTITUDE ABOUT SHOPPING - IM USUALLY WILLING TO SHOP NEW STORES   | 97                       | 98                  |
|                     | ATTITUDE ABOUT SHOPPING - ONLY SHOP FAV STRS BC KNOW KIND SRV RCV   | 95                       | 95                  |
|                     | ATTITUDE ABOUT SHOPPING - PREFER BUY PRDT FR SPC STRE THAN NOT  | 98                       | 98                  |
|                     | ATTITUDE ABOUT SHOPPING - I GO SHOPPING FREQUENTLY  | 104                      | 104                 |
|                     | ATTITUDE ABOUT SHOPPING - I ESPECIALLY ENJOY SHPPNG W/OPPOSITE SEX  | 108                      | 107                 |
|                     | ATTITUDE ABOUT SHOPPING - USUALLY FRST AMNG FRNDS SHOP NEW STORE  | 108                      | 108                 |
|                     | ATTITUDE ABOUT SHOPPING - I PLAN FAR AHEAD TO BUY EXPENSIVE ITEMS   | 88                       | 91                  |
|                     | ATTITUDE ABOUT SHOPPING - PREFER SHOPPING SPC STORE BECAUSE EMPLOYEES K   | 92                       | 95                  |
|                     | ATTITUDE ABOUT SHOPPING - I SHOP FAVORITE STORES BECAUSE CONV LOC   | 94                       | 95                  |
|                     | ATTITUDE ABOUT SHOPPING - I PREFER TO GO TO SHOPPING ALONE  | 97                       | 98                  |
|                     | ATTITUDE ABOUT SHOPPING -I USE INTRNT TO HELP PLAN SHOPPING TRIPS   | 85                       | 93                  |
|                     | ATTITUDE ABOUT SHOPPING - WHEN SHOPPING, I GET WHAT NEED AND LEAVE  | 94                       | 94                  |
|                     | ATTITUDE ABOUT SHOPPING - TEND TO SPND LNG PRDS TIME STORE BROWSG   | 106                      | 10                  |
|                     | ATTITUDE ABOUT SHOPPING - WILL TRAVEL 1+ HOUR TO SHOP FAVORITE STORE ATTITUDE ABOUT SHOPPING - PRFR SHPPNG SPC STRS BC TND CRRY BST BR  | 113<br>109               | 11<br>11            |
|                     | ATTITUDE ABOUT SHOPPING - I PREFER TO SHOP WITH MY FRIENDS  | 106                      | 10                  |
|                     | ATTITUDE ABOUT SHOPPING - HEAD RIGHT TO CLRNC RCK WHN ENTR A STRE   | 97                       | 99                  |
|                     | ATTITUDE ABOUT SHOPPING - I TEND TO BUY THINGS SPUR OF THE MOMENT   | 106                      | 10                  |
|                     | ATTITUDE ABOUT SHOPPING - WILL TRAVEL 1+ HR FOR FACTORY OUTLET STORES   | 112                      | 11                  |
|                     | ATTITUDE ABOUT SHOPPING - WHEN SHPPNG W/OTHERS, PREFER SPLITTNG UP  | 96                       | 97                  |
|                     | ATTITUDE ABOUT SHOPPING - ONLY SHOP FAV STORES BECAUSE LIKE PRICE   | 101                      | 10                  |
|                     | ATTITUDE ABOUT SHOPPING - OFTEN GO OUT OF MY WAY TO FIND NEW STORES   | 119                      | 11                  |
|                     | ATTITUDE ABOUT SHOPPING - PRICE NOT MOST IMP FCTR,GET WHAT I WANT   | 99                       | 99                  |
|                     | ATTITUDE ABOUT SHOPPING - PRFR SHPPNG SPC STRS BC CRRY MORE BRNDS   | 110                      | 11                  |
|                     | ATTITUDE ABOUT SHOPPING - I PREFER TO SHOP WITH MY FAMILY   | 97                       | 96                  |
|                     | ATTITUDE ABOUT SHOPPING - I HOLD OUT ON BUYING THINGS UNTIL SALE  | 93                       | 94                  |
|                     | ATTITUDE ABOUT SHOPPING - I REALLY ENJOY ANY KIND OF SHOPPING   | 111                      | 10                  |
|                     | ATTITUDE ABOUT SHOPPING - BUY GOODS PRODCD BY OWN COUNTRY WHEN CAN  | 88                       | 88                  |
|                     | ATTITUDE ABOUT SHOPPING - I SPEND LOT MONEY ON TOILTRIES/COSMETICS  | 118                      | 11                  |
|                     | ATTITUDE (TRAVEL) - FRIENDS ASK MY ADVICE BUY ELCTRNC EQUIP<br>HIGH CONSUMER CONFIDENCE 8   | 102<br>106               | 10                  |
|                     | HIGH PURCHASE PROPENSITY 8  | 127                      | 11                  |
|                     | ATTITUDE (TRAVEL) - PREFER TRAVEL THE US OPPOSED TO FOREIGN   | 98                       | 97                  |
|                     | ATTITUDE (TRAVEL) - I LOVE THE IDEA OF TRAVELING ABROAD   | 95                       | 99                  |
|                     | ATTITUDE (HI-TECH) - IM 1ST OF FRIENDS TO HAVE NEW ELECTRONIC EQUIP   | 113                      | 11                  |
|                     | ATTITUDE (HI-TECH) - I LIKE INFO ABOUT ELECTRONIC ITEM BEFORE BUY   | 96                       | 98                  |
|                     | ATTITUDE (HI-TECH) - I SHOP FOR BEST DEAL IN ELECTRONIC EQUIP   | 95                       | 97                  |
|                     | ATTITUDE (HI-TECH) - FRIENDS ASK MY ADVICE BUY ELCTRNC EQUIP  | 105                      | 10                  |
|                     | ATTITUDE (HI-TECH) - LIKE TO LEARN ABOUT COMPUTER TECH/WEB  | 98                       | 10                  |
|                     | ATTITUDE (HI-TECH) - LOVE TO BUY NEW GADGETS AND APPLIANCES   | 101                      | 10                  |
|                     | NOTICE BRAND NAME PRODUCT PLACEMENT WHEN WATCHING TV  | 123                      | 12                  |
|                     | REMEMBER BRAND NAME PRODUCTS USED IN FAVORITE TV SHOW   | 140                      | 13                  |
|                     | DONT MIND BRAND NAME PRODUCT PLACEMENT IN TV SHOWS  | 113                      | 11                  |
|                     | HATE BRAND NAME PRODUCT PLACEMENT IN TV SHOWS FOR COMMERCIAL PURPOSES NOTICE BRAND NAME PRODUCT PLACEMENT WHEN WATCHING MOVIES          | 95                       | 95                  |
|                     | DONT MIND BRAND NAME PRODUCT PLACEMENT WHEN WATCHING MOVIES   | 111<br>113               | 11<br>11            |
|                     | HATE BRAND NAME PRODUCT PLACEMENT IN MOVIES  HATE BRAND NAME PRODUCT PLACEMENT IN MOVIES FOR COMMERCIAL PURPOSES                        | 113<br>87                | 11                  |
|                     | I LIKE WEBSITES THAT PROTECT MY PRIVACY   | 89                       | 92                  |
|                     | I LIKE WEBSITES THAT SHOW ME LOCAL INFO   | 90                       | 93                  |
|                     | I GO TO WEBSITES I HAVE NEVER BEEN TO BEFORE  | 95                       | 98                  |
|                     | I GET MORE OF MY NEWS FROM THE INTERNET   | 87                       | 93                  |
|                     | I LIKE TO LOOK FOR NEW/INTERESTING WEBSITES   | 99                       | 10                  |
|                     | I DO MORE SHOPPING ON THE INTERNET THAN BEFORE  | 75                       | 83                  |
|                     | I RETURN TO SITES THAT MAKE IT EASY TO FIND/NEED  | 86                       | 9                   |
|                     | I TRUST INFO ON WEBSITES THAT I HAVE HEARD ABOUT  | 84                       | 89                  |
|                     | I LIKE TO HEAR ABOUT PRODUCTS/SERVICES BY EMAIL   | 102                      | 10                  |
|                     | I RARELY GET SICK   | 93                       | 95                  |
|                     | I ALWAYS LOOK FOR MOST ADVANCED MEDS AVAILABLE  | 110                      | 10                  |
|                     | OTHER STORE BRANDS WORK LIKE ADVANCED BRANDS  | 91                       | 93                  |
|                     | AT FIRST SIGN OF PAIN, I TAKE MEDICINE  | 106                      | 10                  |
|                     | I HAVE REGULAR MEDICAL CHECK-UPS  | 98                       | 98                  |
|                     | I OFTEN EXAMINE INGREDIENTS LIST ON OTHER MEDICINES   | 101                      | 10                  |
|                     | IMPORTANT TO GO TO DOCTOR WHEN IM ILL   | 104                      | 10                  |
|                     | I ALWAYS DO WHAT MY DOCTOR TELLS ME TO  | 98                       | 98<br>10            |
|                     | I ONLY USE DRUG BRANDS RECOMM BY DOCTOR   | 102                      |                     |



| EGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Min<br>Drive Ti |
|-------|--|--------------------------|----------------------|
|       | I RARELY TELL DR ABOUT OTHER MEDICINES I TAKE  | 92                       | 95                   |
|       | I GATHER HEALTH INFORMATION FROM DOCTOR MEDICATION HAS MADE MY LIFE BETTER   | 97                       | 98                   |
|       | IF ADVANCED DRUG IS NOT DOCTOR RECOMMENDED THEN IT HAS NO INTEGRITY  | 99<br>102                | 97<br>101            |
|       | I GATHER HEALTH INFORMATION FROM WEBSITE   | 88                       | 94                   |
|       | I GATHER HEALTH INFORMATION FROM LIBRARY   | 109                      | 109                  |
|       | I GATHER HEALTH INFO FROM NEWSLETTERS  | 99                       | 99                   |
|       | I RELY ON DOCTOR TO GUIDE ME ON MEDICINE/HEALTH MATTERS  | 94                       | 94                   |
|       | I STICK WITH STYLES THAT HAVE STOOD TEST OF TIME   | 93                       | 94                   |
|       | COMFORT MOST IMPORTANT FACTOR IN CLOTHES I BUY   | 97                       | 97                   |
|       | IMPORTANT TO LOOK ATTRACTIVE TO OTHERS   | 94                       | 96                   |
|       | FASHION MAAZINES HELP DETERMINE CLOTHES I BUY  | 123                      | 120                  |
|       | I LIKET TO KEEP UP WITH THE LATEST FASHIONS  | 112<br>103               | 112                  |
|       | EVERYTHING I WEAR IS THE HIGHEST QUALITY I SPEND MORE THAN I CAN AFFORD, FOR CLOTHES                                   | 113                      | 104<br>111           |
|       | I ALWAYS LOOK FOR FAVORITE BRANDS FIRST  | 94                       | 96                   |
|       | I TRY TO INCLUDE PLENTY OF FIBER IN MY DIET  | 97                       | 97                   |
|       | I OFTEN SNACK BETWEEN MEALS  | 102                      | 102                  |
|       | I AGREE THAT LUNCH IS MORE IMPORTANT THAN BREAKFAST OR DINNER  | 92                       | 93                   |
|       | I PREFER FOOD PRESENTED AS AN ART FORM   | 95                       | 97                   |
|       | I PREFER FOODS COOKED WITH LOTS OF SPICES  | 99                       | 99                   |
|       | I USUALLY REFER TO RECIPES WHEN COOKING  | 84                       | 88                   |
|       | I TRY TO EAT GOURMET FOOD WHENEVER I CAN   | 104                      | 107                  |
|       | I REALLY ENJOY COOKING   | 100                      | 99                   |
|       | I OFTEN EAR FROZEN DINNERS   | 110                      | 110                  |
|       | I AM CURRENTLY DIETING   | 91                       | 93                   |
|       | INTERNET CHANGED WAY I WORK  | 85                       | 93                   |
|       | INTERNET CHANGED WAY I SPEND FREE TIME   | 89                       | 95                   |
|       | INTERNET CHANGED WAY GET INFO FOR PROD   | 85                       | 90                   |
|       | I SPEND LESS TIME SLEEPING B/C OF INTRNT   | 101                      | 10                   |
|       | I SPEND LESS TIME WATCH TV B/C INTERNET  | 91                       | 97                   |
|       | INTERNET NEW WAY I SOCIALIZE/MEET OTHERS INTERNET CHANGE HOW I SHOP FOR PRODUCTS                                       | 118<br>81                | 111                  |
|       | I SPEND LESS TIME READ MAGS B/C INTERNET   | 84                       | 91                   |
|       | INTERNET PRIME SOURCE MY ENTERTAINMENT   | 100                      | 10:                  |
|       | INTERNET PRIME SOURCE FAM ENTERTAINMENT  | 99                       | 102                  |
|       | INTRNET INCREASED DESIRE TO LEARN/SEARCH   | 89                       | 94                   |
|       | I LISTEN LESS TO NON-INTERNET RADIO BECAUSE OF INTERNET  | 103                      | 10                   |
|       | INTERNET HAS HAD NO IMPACT ON MY LIFE  | 102                      | 10                   |
|       | I READ PRINT NEWS LESS B/C OF INTERNET   | 90                       | 98                   |
|       | PREFER TO LET PROFESSIONALS DO MY TAXES  | 98                       | 97                   |
|       | CONCERNED ABT CREDIT CARD IDENTITY THEFT   | 91                       | 93                   |
|       | I TRUST HOMEOPATHIC MEDICINE   | 96                       | 97                   |
|       | NOTICED AIRPORT DISPLAYS DURING PAST 30 DAYS   | 98                       | 103                  |
|       | NOTICED BANNER DISPLAYS BY AIRPLANES OR BLIMPS PAST 30 DAYS  | 102                      | 10-                  |
|       | NOTICED ADS ON BUSES DURING PAST 30 DAYS   | 116                      | 11                   |
|       | NOTICED ADS ON BUS SHELTERS OR BENCHES DURING PAST 30 DAYS   | 112                      | 11                   |
|       | NOTICED LARGE BILLBOARDS DURING PAST 30 DAYS   | 95                       | 97                   |
|       | NOTICED MOBILE BILLBOARDS ON TRUCKS OR VANS DURING PAST 30 DAYS NOTICED SUBWAY TRAINS OR PLATFORMS DURING PAST 30 DAYS | 100<br>153               | 10                   |
|       | NOTICED SOBWAY TRAINS OF PLATFORMS DURING FAST 30 DATS   | 126                      | 15<br>12             |
|       | NOTICED ADS ON TAXIS BONING PAST 30 DAYS   | 120                      | 12                   |
|       | I OFTEN NOTICE THE ADS IN BILLBOARDS   | 102                      | . 10:                |
|       | IN TOILETRIES, BRAND IS IMPORTANT  | 105                      | 10                   |
|       | I LIKE A NEW CAR EVERY TWO OR THREE YEARS  | 103                      | 10                   |
|       | AGREE THAT A USED CAR IS AS GOOD AS A NEW CAR  | 94                       | 95                   |
|       | AGREE THAT FOREIGN AUTOMOBILE ARE HIGHER QUALITY THAN AMERICAN   | 94                       | 97                   |
|       | I CONSIDER MY DIET TO BE VERY HEALTHY  | 88                       | 90                   |
|       | I AM VEGETARIAN  | 108                      | 10                   |
|       | I CONSIDER MYSELF INTERESTED IN THE ARTS   | 98                       | 10                   |
|       | I WOULD LIKE TO SET UP MY OWN BUSINESS   | 108                      | 10                   |
|       | I ENJOY OWNING GOOD QUALITY THINGS   | 99                       | 10                   |
|       | I LIKE TO STAND OUT IN A CORWD   | 114                      | 11                   |
|       | I AM GOOD AT FIXING THINGS   | 98                       | 98                   |
|       | I AGREE THAT PEOPLE HAVE A DUTY TO RECYCLE   | 84                       | 87                   |
|       | I ENJOY TAKING RISKS<br>I PREFER TO SPEND A QUIET EVENING AT HOME  | 98<br>97                 | 10<br>97             |
|       | I AM GOOD AT FIXING MECHANICAL THINGS  | 97<br>88                 | 90                   |
|       | I AM A WORKAHOLIC  | 101                      | 10                   |
|       | PAY ANY PRICE FOR GOOD FINANCIAL ADVICE  | 101                      | 10                   |
|       | IMPORTANT TO BE WELL-INSURED: LIFE INS   | 100                      | 10                   |
|       | IMPORTANT TO BE WELL-INSURED: HOME INS   | 92                       | 94                   |
|       | I PAY ANYTHING WHEN IT CONCERNS MY HEALTH  | 108                      | 10                   |
|       | I SPEND WHAT I HAVE TO, TO LOOK YOUNGER  | 122                      | 11                   |
|       | I MAKE SURE I EXERCISE REGULARLY   | 90                       | 92                   |
|       | FIND TV ADVERTISING INTERESTING  | 118                      | 11                   |
|       | RELY ON RADIO TO KEEP ME INFORMED  | 89                       | 92                   |
|       | MOST MAGAZINES ARE WORTH THE MONEY   | 114                      | 112                  |
|       |  |                          |                      |



| TEGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Mini<br>Drive Ti |
|--------|--|--------------------------|-----------------------|
|        | NOTICE ADS IN LOBBIES OF MOVIE THEATERS                              | 118                      | 118                   |
|        | AGREE THAT ITS SAFE TO MAKE PURCHASES ONLINE                         | 82                       | 88                    |
|        | I RESEARCH TREATMENTS ON MY OWN AND THEN ASK DOCTOR                  | 104                      | 104                   |
|        | I ACTIVELY SEEK INFOR ABOUT NUTRITION/DIET                           | 99                       | 100                   |
|        | I LOOK UP INFORMATION TO CHOOSE HEALTHCARE TREATMENT                 | 101                      | 102                   |
|        | I DON'T SEE DOCTORS/NURSES UNLESS VERY ILL                           | 91                       | 92                    |
|        | OVER-THE-COUNTER MEDICINES ARE SAFER THEN PRESCRIPTION               | 97                       | 96                    |
|        | I ALWAYS DO WHAT MY DOCTOR TELLS ME TO                               | 98                       | 98                    |
|        | I AM WILLING TO ASK DOCTOR FOR ADVERTISED MEDICINES                  | 97                       | 97                    |
|        | I AM WILLING TO PAY EXTRA FOR NON COVERED MEDICINES                  | 94                       | 94                    |
|        | PEOPLE NEED MORE VITAMINS WHEN OLDER                                 | 99                       | 99                    |
|        | I BELIEVE THAT VITAMIN/NUTRIENTS MAKE A DIFFERENCE                   | 99                       | 99                    |
|        | I TAKE VITAMINS/MINERALS FOR LONG TERM BENEFITS                      | 94                       | 96                    |
|        | SELF CONCEPTS: FRANK, STRAIGHTFORWARD, OUTSPOKEN, CANDID             | 100                      | 100                   |
|        | SELF CONCEPTS: AFFECTIONATE, PASSIONATE,LOVING,ROMANTIC              | 101                      | 101                   |
|        | SELF CONCEPTS: AMICABLE, AMIABLE, AFFABLE, BENEVOLENT                | 89                       | 92                    |
|        | SELF CONCEPTS: AWKWARD, ABSENT-MINDED, FORGETFUL, CARELESS           | 103                      | 102                   |
|        | SELF CONCEPTS: BRAVE, COURAGEOUS, DARING, ADVENTURESOME              | 103                      | 103                   |
|        | SELF CONCEPTS: BROADMINDED, OPEN-MINDED, LIBERAL, TOLERANT           | 100                      | 101                   |
|        | SELF CONCEPTS: CREATIVE, INVENTIVE, IMAGINATIVE, ARTISTIC            | 96                       | 97                    |
|        | SELF CONCEPTS: DOMINATNG, AUTHORITARIAN, DEMNDNG, AGGRSSVE           | 107                      | 107                   |
|        | SELF CONCEPTS: SOCIABLE, FRIENDLY, CHEERFUL, LIKEABLE                | 96                       | 96                    |
|        | VIDEO GAMES IS MY MAIN SOURCE OF ENTERTAINMENT                       | 119                      | 117                   |
|        | I FIND VIDEO FAMES MORE ENTERTAINING THAN TV                         | 116                      | 115                   |
|        | I SPEND MORE TIME PLAYING VIDEO GAMES THAN WATCHING TV               | 124                      | 121                   |
|        | I SPEND MORE MONEY ON VIDEO GAMES THAN MUSIC VIDEOS                  | 111                      | 111                   |
|        | BUY VIDEO GAMES WHEN THEY ARE CHEAPER                                | 100                      | 101                   |
|        | I USUALLY RENT VIDEO GAMES   | 101                      | 100                   |
|        | I USUALLY BORROW VIDEO GAMES FROM FRIEND                             | 111                      | 108                   |
|        | OFTEN NOTICE BRAND NAME PRODUCTS IN VIDEO GAMES                      | 113                      | 114                   |
|        | DONT MIND BRAND NAME PRODUCTS APPEARING IN VIDEO GAMES               | 104                      | 106                   |
|        | DONT MIND WHEN CHARACTERS USE BRAND NAME PRODUCTS IN VIDEO GAMES     | 100                      | 102                   |
|        | SHOPPING BEHAVIOR: WOULD PAY MORE FOR ENVIRONMENTALLY FRIENDLY PRODS | 91                       | 93                    |
|        | SHOPPING BEHAVIOR: I KEEP UP WITH CHANGES-STYLES/FASHIONS            | 108                      | 109                   |
|        | SHOPPING BEHAVIOR: I BUY PRODUCTS THAT USE RECYCLED PAPER            | 91                       | 92                    |
|        | SHOPPING BEHAVIOR: SHOP FOR SPECIALS OR BARGAINS                     | 96                       | 97                    |
|        | SHOPPING BEHAVIOR: DONT BUY UNKNOWN BRANDS TO SAVE MONEY             | 98                       | 98                    |
|        | SHOPPING BEHAVIOR: OFTEN BUY ON SPUR OF THE MOMENT                   | 101                      | 101                   |
|        | SHOPPING BEHAVIOR: OF TEN BUT ON SFOR OF THE MOMENT                  | 97                       | 96                    |
|        |  |                          |                       |
|        | SHOPPING BEHAVIOR: MY KIDS HAVE SIGNIFICANT IMPACT ON BRANDS         | 106                      | 105                   |
|        | SHOPPING BEHAVIOR: SHOPPING FOR GROCERIES IS A BORE                  | 86                       | 88                    |
|        | SHOPPING BEHAVIOR: FAR ABOVER AVERAGE (5) IMPULSE SHOPPER            | 89                       | 89                    |
|        | SHOPPING BEHAVIOR: AVERAGE (3) BRAND LOYALTY                         | 107                      | 105                   |
|        | SHOPPING BEHAVIOR: ABOVE AVERAGE (4) BRAND LOYALTY                   | 92                       | 93                    |
|        | SHOPPING BEHAVIOR: FAR ABOVE AVERAGE (5) BRAND LOYALTY               | 102                      | 103                   |
|        | SHOPPING BEHAVIOR: FAR ABOVE AVERAGE (5) SMART GREENS                | 93                       | 92                    |
|        | FAR ABOVE AVERAGE ADVERTISING RECEPTIVITY                            | 118                      | 115                   |
|        | TECHNOLOGY: AVERAGE EARLY ADOPTER                                    | 106                      | 106                   |
|        | TECHNOLOGY: ABOVE AVERAGE EARLY ADOPTER                              | 96                       | 98                    |
|        | TECHNOLOGY: FAR ABOVE AVERAGE EARLY ADOPTER                          | 112                      | 111                   |
|        | TECHNOLOGY: AVERAGE SMART SHOPPER                                    | 98                       | 98                    |
|        | TECHNOLOGY: ABOVE AVERAGE SMART SHOPPER                              | 97                       | 99                    |
|        | TECHNOLOGY: FAR ABOVE AVERAGE SMART SHOPPER                          | 99                       | 100                   |
|        | AVERAGE ACTIVE HEALTH MANAGEMENT                                     | 97                       | 99                    |
|        | ABOVE AVERAGE ACTIVE HEALTH MANAGEMENT                               | 92                       | 93                    |
|        | FAR ABOVE AVERAGE ACTIVE HEALTH MANAGEMENT                           | 97                       | 98                    |
|        | AVERAGE RELIGIOUS CONSERVATIVE                                       | 112                      | 110                   |
|        | ABOVE AVERAGE RELIGIOUS CONSERVATIVE                                 | 120                      | 116                   |
|        | FAR ABOVE AVERAGE RELIGIOUS CONSERVATIVE                             | 99                       | 99                    |
|        | FAR ABOVE AVERAGE NEWS SEEKER ON INTERNET                            | 80                       | 90                    |
|        | ABOVE AVERAGE NEWS SEEKER ON INTERNET                                | 73                       | 81                    |
|        | FAR ABOVE AVERAGE COMMERCE ON INTERNET.                              | 79                       | 87                    |
|        | AVERAGE COMMERCE ON INTERNET   | 81                       | 87                    |
|        | ABOVER AVERAGE COMMERCE ON INTERNET                                  | 81                       | 85                    |
|        | FAR ABOVE AVERAGE INTERNET ACTIVITY                                  | 93                       | 102                   |
|        | ABOVE AVERAGE INTERNET ACTIVITY                                      | 93<br>75                 | 82                    |
|        | ADOVE AVERAGE INTERNET ACTIVITY                                      | 15                       | 82                    |



| ATEGORY                | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minu<br>Drive Tir |
|------------------------|--|--------------------------|------------------------|
| EDICINE/DRUGS/AILMENTS | USED SYNVISC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 166                      | 153                    |
|                        | USED STRATTERA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS USED PEG-INTRON (PRESCRIPTION DRUG) DURING LAST 12 MONTHS               | 178<br>280               | 170<br>260             |
|                        | USED VELCADE (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 404                      | 362                    |
|                        | USED XOLAIR (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 211                      | 202                    |
|                        | USED AVANDIA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 112                      | 107                    |
|                        | USED ADVAIR (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 112                      | 111                    |
|                        | USED AMBIEN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 89                       | 92                     |
|                        | USED CLARINEX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 100                      | 100                    |
|                        | USED LAMISIL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS USED NEXIUM (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 92<br>121                | 94<br>117              |
|                        | USED PREVACID (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 107                      | 106                    |
|                        | USED ACTONEL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 89                       | 88                     |
|                        | USED FLOVENT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 142                      | 134                    |
|                        | USED PROCRIT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 194                      | 183                    |
|                        | WEAR CONTACT LENSES-GAS PERMEABLE/HARD   | 60                       | 67                     |
|                        | USE TABLET CHILDRENS FEVER/PAIN RELIEF PRODUCTS (NON-PRESCRIPTION)   | 137                      | 129                    |
|                        | USE CHEWABLE CHILDRENS FEVER/PAIN RELIEF PRODUCTS (NON-PRESCRIPTION)   | 102                      | 104                    |
|                        | USE DROPS CHILDRENS FEVER/PAIN RELIEF PRODUCTS (NON-PRESCRIPTION)  | 145                      | 137                    |
|                        | USE LIQUID CHILDRENS FEVER/PAIN RELIEF PRODUCTS (NON-PRESCRIPTION)   | 91                       | 93                     |
|                        | USE CHILDRENS FEVER/PAIN RELIEF PRODUCTS (NON-PRESCRIPTION)  | 95                       | 97                     |
|                        | USED CHILDRENS PAIN RELIVING MEDICINE (NON-PRESCRIPTION) 2 OR 3 TIMES A WEEL   | 90                       | 88                     |
|                        | USE CHILDRENS COUGH/COLD PRODUCTS (NON-PRESCRIPTION) USE CHEWABLE CHILDRENS COUGH/COLD PRODUCTS (NON-PRESCRIPTION)               | 94<br>93                 | 95<br>97               |
|                        | USE DROPS CHILDRENS COUGH/COLD PRODUCTS (NON-PRESCRIPTION)   | 181                      | 164                    |
|                        | USE LIQUID CHILDRENS COUGH/COLD PRODUCTS (NON-PRESCRIPTION)  | 97                       | 97                     |
|                        | USE TABLET CHILDRENS COUGH/COLD PRODUCTS (NON-PRESCRIPTION)  | 116                      | 112                    |
|                        | BOUGHT EYEGLASSES/CONTACT LENSES ONLINE  | 74                       | 83                     |
|                        | USED PREMARIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 100                      | 96                     |
|                        | USED EVISTA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 90                       | 88                     |
|                        | USED FLOMAX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 114                      | 113                    |
|                        | USED NORVASC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 141                      | 132                    |
|                        | USED PAXIL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 125                      | 114                    |
|                        | USED PREMPRO (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 110                      | 107                    |
|                        | USED SONATA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 184                      | 182                    |
|                        | USED SYNTHROID (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 89                       | 89                     |
|                        | USED WELLBUTRIN/WELLBUTRIN SR (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 94<br>97                 | 95<br>96               |
|                        | USED ZOLOFT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS HAD ACID REFLUX DISEASE (GERD) DURING LAST 12 MONTHS                       | 102                      | 99                     |
|                        | SUFFERED FROM ADD/ADHD DURING LAST 12 MONTHS   | 112                      | 108                    |
|                        | SUFFERED FROM ARTHRITIS (OSTEOARTHRITIS) DURING LAST 12 MONTHS   | 96                       | 92                     |
|                        | SUFFERED FROM ARTHRITIS (RHEUMATOID ARTHRITIS) DURING LAST 12 MONTHS   | 120                      | 112                    |
|                        | SUFFERED FROM ANXIETY DURING LAST 12 MONTHS  | 109                      | 106                    |
|                        | SUFFERED INSOMNIA/SLEEP DISORDER DURING LAST 12 MONTHS   | 95                       | 94                     |
|                        | USED NON-PRESCRIPTION PRODUCT FOR ARTHRITIS (OSTEOARTHRITIS) DURING LAST   | 83                       | 83                     |
|                        | USED NON-PRESCRIPTION PRODUCT FOR ARTHRITIS (RHEUMATOID ARTHRITIS) DURIN   | 107                      | 100                    |
|                        | USED NON-PRESCRIPTION PRODUCT FOR INSOMNIA/SLEEP DISORDER DURING LAST 12   | 78                       | 80                     |
|                        | USE NON-PRESCRIPTION REMEDY FOR ALLERGY  | 96                       | 99                     |
|                        | USE NON-PRESCRIPTION REMEDY FOR COLD   | 100                      | 10                     |
|                        | USE NON-PRESCRIPTION REMEDY FOR FLU  | 111                      | 110                    |
|                        | USE NON-PRESCRIPTION REMEDY FOR SINUS CONDITION  | 101                      | 10                     |
|                        | USE NIGHTTIME (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF USE EXTRA/MAXIMUM STRENGTH (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF | 141                      | 14                     |
|                        | USE MIGRANE (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF  | 98<br>112                | 112                    |
|                        | USE REGULAR STRENGTH (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF   | 93                       | 95                     |
|                        | USEGEL TABS/LIQUI-GELS (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF   | 105                      | 10                     |
|                        | USE TABLET/PILL/POWDER (NON-PRESCRIPTION) FOR HEADACHE/PAIN RELIEF   | 100                      | 10                     |
|                        | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR MIGRAINE HEADA  | 100                      | 10                     |
|                        | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR REGULAR HEADA   | 92                       | 94                     |
|                        | USE GELCAPS LAXATIVES (NON-PRESCRIPTION)   | 116                      | 113                    |
|                        | USE EXTRA STRENGTH (NON-PRESCRIPTION) SORE THROAT PRODUCT  | 123                      | 12:                    |
|                        | USE REGULAR (NON-PRESCRIPTION) SORE THROAT PRODUCT   | 98                       | 99                     |
|                        | USE SUGAR-FREE (NON-PRESCRIPTION) SORE THROAT PRODUCT  | 113                      | 11                     |
|                        | USE VITAMIN C (NON-PRESCRIPTION) SORE THROAT PRODUCT   | 111                      | 113                    |
|                        | TAKING CARE OF SOMEONE WITH HIV/AIDS   | 147                      | 14                     |
|                        | TAKING CARE OF SOMEONE WITH ATTENTION DEFICIT DISORDED (ADD)/ HYPERACTIVE  | 116                      | 110                    |
|                        | TAKING CARE OF SOMEONE WITH ATTENTION DEFICIT DISORDER (ADD)/ HYPERACTIVE TAKING CARE OF SOMEONE WITH CANCER                     | 95<br>103                | 95                     |
|                        | TAKING CARE OF SOMEONE WITH CANCER TAKING CARE OF SOMEONE WITH CHRONIC EAR INFECTIONS (CHILD)                                    | 103<br>82                | 99                     |
|                        | WEAR PRESCRIPTION EYEGLASSES-ANY   | 96                       | 96                     |
|                        | WEAR PRESCRIPTION EYEGLASSES-ANY WEAR CONTACT LENSES-ANY   | 84                       | 90                     |
|                        | SUFFERED FROM SNORING/ SLEEP APNEA DURING LAST 12 MONTHS   | 91                       | 88                     |
|                        | USED NON-PRESCRIPTION PRODUCT FOR SNORING/ SLEEP APNEA DURING LAST 12 MC   | 120                      | 112                    |
|                        | CONSULTED GASTROENTEROLOGIST DURING LAST 12 MONTHS   | 105                      | 103                    |
|                        | CONSULTED INTERNIST DURING LAST 12 MONTHS  | 75                       | 81                     |
|                        | CONSULTED AN ACUPUNCTURIST DURING LAST 12 MONTHS   | 82                       | 86                     |
|                        | CONSULTED AN ALLERGIST DURING LAST 12 MONTHS   | 103                      | 10                     |
|                        | CONSULTED A CARDIOLOGIST DURING THE LAST 12 MONTHS   | 107                      | 10                     |
|                        |  | 77                       | 79                     |



| EGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Min<br>Drive Ti |
|-------|--|--------------------------|----------------------|
|       | CONSULTED A DENTIST DURING LAST 12 MONTHS  | 83                       | 86                   |
|       | CONSULTED A DERMATOLOGIST DURING LAST 12 MONTHS  | 75                       | 83                   |
|       | CONSULTED EAR, NOSE AND THROAT SPECIALIST DURING LAST 12 MONTHS  | 105                      | 101                  |
|       | CONSULTED EYE DOCTOR DURING LAST 12 MONTHS   | 93                       | 94                   |
|       | CONSULTED GENERAL/FAMILY PRACTITIONER DURING LAST 12 MONTHS  | 91<br>102                | 92<br>99             |
|       | CONSULTED NURSE PRACTITIONER DURING LAST 12 MONTHS CONSULTED OB/GYN DURING LAST 12 MONTHS                              | 105                      | 108                  |
|       | CONSULTED OBJECTIVE DURING LAST 12 MONTHS  | 81                       | 83                   |
|       | CONSULTED PEDIATRICIAN DURING LAST 12 MONTHS   | 86                       | 87                   |
|       | CONSULTED PHYSICAL THERAPIST DURING LAST 12 MONTHS   | 102                      | 103                  |
|       | CONSULTED PODIATRIST DURING LAST 12 MONTHS   | 106                      | 102                  |
|       | CONSULTED AN ALTERNATIVE HEALTH PRACTITIONER DURING LAST 12 MONTHS   | 137                      | 126                  |
|       | CONSULTED PHARMACIST DURING LAST 12 MONTHS   | 100                      | 100                  |
|       | SUFFERED FROM CHRONIC BRONCHITIS DURING LAST 12 MONTHS   | 112                      | 108                  |
|       | USES YEAST INFECTION PRODUCTS  | 116                      | 118                  |
|       | SUFFERED FROM ARTHRITIS DURING LAST 12 MONTHS  | 101                      | 97                   |
|       | WEAR PRESCRIPTION EYEGLASSES AND CONTACT LENSES  | 95                       | 95                   |
|       | BOUGHT EYEGLASSES/CONTACT LENSES AT PEARLE VISION  | 88                       | 97                   |
|       | BOUGHT EYEGLASSES/CONTACT LENSES AT LENS CRAFTERS  | 108                      | 110                  |
|       | BOUGHT EYEGLASSES/CONTACT LENSES AT DEPARTMENT STORE   | 85                       | 90                   |
|       | BOUGHT EYEGLASSES/CONTACT LENSES AT OPTOMETRIST/EYE DOCTOR   | 81                       | 85                   |
|       | SUFFERED FROM NASAL ALLERGIES/HAY FEVER DURING LAST 12 MONTHS  | 90                       | 94                   |
|       | SUFFERED FROM ASTHMA DURING LAST 12 MONTHS   | 106                      | 107                  |
|       | SUFFERED FROM ATHLETES FOOT DURING LAST 12 MONTHS  | 77                       | 80                   |
|       | SUFFERED FROM BACKACHE DURING LAST 12 MONTHS   | 99                       | 98                   |
|       | SUFFERED FROM CONSTIPATION (CHRONIC) DURING LAST 12 MONTHS   | 99                       | 98                   |
|       | SUFFERED FROM DIABETES DURING LAST 12 MONTHS   | 122                      | 117                  |
|       | SUFFERED FROM FLU DURING LAST 12 MONTHS  | 95                       | 93                   |
|       | SUFFERED FROM GAS DURING LAST 12 MONTHS  | 111                      | 10                   |
|       | SUFFERED FROM HEARTBURN DURING LAST 12 MONTHS  | 94                       | 92                   |
|       | SUFFERED FROM HEMORROIDS DURING LAST 12 MONTHS   | 83                       | 84                   |
|       | SUFFERED FROM HIGH CHOLESTEROL DURING LAST 12 MONTHS   | 92                       | 91                   |
|       | SUFFERED FROM HYPERTENSION/HIGH BLOOD PRESSURE DURING LAST 12 MONTHS   | 109                      | 10                   |
|       | SUFFERED INDIGESTION DURING LAST 12 MONTHS   | 107                      | 103                  |
|       | SUFFERED OSTEOPOROSIS DURING LAST 12 MONTHS  | 85                       | 82                   |
|       | SUFFERED FROM STOMACH ULCERS DURING LAST 12 MONTHS   | 123                      | 111                  |
|       | SUFFERED FROM URINARY TRACT INFECTION (UTI) DURING LAST 12 MONTHS  | 117                      | 11                   |
|       | SUFFERED FROM CHRONIC PAIN DURING LAST 12 MONTHS   | 110                      | 10                   |
|       | SUFFERED FROM DEPRESSION DURING LAST 12 MONTHS   | 112                      | 10                   |
|       | SUFFERED HEART DISEASE/CONGESTIVE HEART FAILURE DURING LAST 12 MONTHS  | 128                      | 115                  |
|       | SUFFERED IMPOTENCE/LOSS OF LIBIDO DURING LAST 12 MONTHS  | 98<br>92                 | 95<br>92             |
|       | SUFFERED MIGRAINE HEADACHE DURING LAST 12 MONTHS SUFFERED FROM BEING OVERWEIGHT (30 LBS OR MORE) DURING LAST 12 MONTHS | 91                       | 91                   |
|       | USED NON-PRESCRIPTION PRODUCT FOR DIABETES DURING LAST 12 MONTHS   | 138                      | 12                   |
|       | USED NON PRESCRIPTION PRODUCT FOR HIGH CHOLESTEROL DURING LAST 12 MONTH  | 79                       | 81                   |
|       | USED NON PRESCRIPTION PRODUCT FOR HYPERTENSION/HIGH BLOOD PRESSURE DUI   | 100                      | 10:                  |
|       | USED NON-PRESCRIPTION PRODUCT FOR BEING OVERWEIGHT (30 LBS OR MORE) DUR  | 127                      | 13                   |
|       | USE NON-PRESCRIPTION REMEDY FOR COLD/ALLERGY/SINUS   | 98                       | 99                   |
|       | USED ALLERGY REMEDIES (NON-PRESCRIPTION) 13 OR MORE TIMES DURING LAST 12 N   | 86                       | 89                   |
|       | USED COLD REMEDIES (NON-PRESCRIPTION) 13 OR MORE TIMES DURING LAST 12 MON  | 90                       | 93                   |
|       | USED FLU REMEDIES (NON-PRESCRIPTION) 13 OR MORE TIMES DURING LAST 12 MONTI   | 104                      | 10                   |
|       | SUFFERED FROM SINUS CONDITION 13 OR MORE TIMES DURING LAST 12 MONTHS   | 96                       | 96                   |
|       | SUFFERED FROM OTHER CONDITION 13 OR MORE TIMES DURING LAST 12 MONTHS   | 96                       | 97                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION)   | 97                       | 97                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR ARTHRITIS OR RE   | 98                       | 94                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR BACKACHES   | 103                      | 10                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR COLDS, FLU OR F   | 101                      | 10                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR HEART ATTACK P  | 107                      | 10                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR SINUS/ALLERGIES   | 106                      | 10                   |
|       | USE HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) FOR SLEEPLESSNESS   | 107                      | 10                   |
|       | USED HEADACHE/PAIN RELIEF MEDICATION (NON-PRESCRIPTION) 2 OR 3 TIMES A WEEL  | 95                       | 9!                   |
|       | USE HEARTBURN/INDIGESTION AIDS   | 95                       | 95                   |
|       | USED HEARTBURN/INDIGESTION AIDS 2 OR 3 TIMES A WEEK DURING LAST 6 MONTHS   | 95                       | 92                   |
|       | USED PRESCRIPTION DRUGS DURING LAST 12 MONTHS  | 98                       | 98                   |
|       | USED ALLEGRA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 108                      | 10                   |
|       | USED DIFLUCAN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 90                       | 96                   |
|       | USED FLONACE (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 84                       | 87                   |
|       | USED FOSMAX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 79                       | 79                   |
|       | USED IMITREX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 100                      | 10                   |
|       | USED ORTHO TRI-CYCLEN/ORTHO TRI-CYCLEN LO (PRESCRIPTION DRUG) DURING LAS   | 78                       | 93                   |
|       | USED PRAVACHOL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 106                      | 10                   |
|       | USED PROZAC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 102                      | 98                   |
|       | USED VALTREX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 130                      | 12                   |
|       | USED ZOCOR (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 90                       | 89                   |
|       | USED ZYRTEC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS  | 92                       | 94                   |
|       | USED LIPITOR (PRESCRIPTION DRUG) DURING LAST 12 MONTHS   | 92                       | 92                   |
|       |  |                          | 10                   |
|       | USED CELEBREX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS USE LAXATIVES (NON-PRESCRIPTION)                               | 109<br>135               | 10                   |



| CATEGORY | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------|---|--------------------------|---------------------------|
|          | USED ALTACE (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 79                       | 79                        |
|          | USED ADDERALL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 63                       | 66                        |
|          | USED BOTOX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                        | 104                      | 105                       |
|          | USED DETROL' DETROL LA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS            | 137                      | 121                       |
|          | USED NASONEX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 96                       | 96                        |
|          | USED GLUCOVANCE (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                   | 134                      | 127                       |
|          | USED NASACORT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 90                       | 89                        |
|          | USED ORTHO EVRA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                   | 116                      | 108                       |
|          | USED PARANOL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 102                      | 110                       |
|          | USED PENLAC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 118                      | 118                       |
|          | USED PLAVIX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 123                      | 114                       |
|          | USE LAXATIVES 2 OR 3 TIMES A WEEK DURING LAST 6 MONTHS                      | 107                      | 100                       |
|          | USES USE NON-PRESCRIPTION COUGH SYRUP                                       | 110                      | 109                       |
|          | USE NON-PRESCRIPTION COUGH SYRUP ONCE A DAY                                 | 107                      | 107                       |
|          |   | 107                      | 102                       |
|          | USE NON-PRESCRIPTION SORE THROAT PRODUCTS                                   |                          |                           |
|          | USE ONCE A DAY (NON-PRESCRIPTION) SORE THROAT PRODUCT                       | 96                       | 93                        |
|          | USE PAIN RELIEVING RUBS/LIQUID  | 111                      | 108                       |
|          | USE PAIN RELIEVING RUBS/LIQUID (NON-PRESCRIPTION) FOR ARTHRITIC PAIN        | 116                      | 108                       |
|          | USE PAIN RELIEVING RUBS/LIQUID (NON-PRESCRIPTION) FOR BACKACHES             | 118                      | 114                       |
|          | USE PAIN RELIEVING RUBS/LIQUID (NON-PRESCRIPTION) FOR PAIN FROM SPORTS/EXEI | 102                      | 104                       |
|          | USE PAIN RELIEVING RUBS/LIQUID (NON-PRESCRIPTION) FOR MENSTRUAL PAIN        | 151                      | 150                       |
|          | USES FIRST AID BAND/ANTIBIOTIC REMEDIES                                     | 94                       | 96                        |
|          | USES VITAMIN/MINERAL (NON-PRESCRIPTION) TABLETS/CAPSULES/LIQUID             | 96                       | 97                        |
|          | USED VITAMIN/MINERAL (NON-PRESCRIPTION) PRODUCT ONCE A DAY DURING LAST 30   | 91                       | 92                        |
|          | SUFFERED FROM COPD (CHRONIC OBSTRUSIVE PULMONARY DISORDER)                  | 132                      | 124                       |
|          | SUFFERED FROM ECZEMA/PSORIASIS DURING LAST 12 MONTHS                        | 96                       | 99                        |
|          | SUFFERED FROM EMPHYSEMA DURING LAST 12 MONTHS                               | 120                      | 113                       |
|          | SUFFERED GENITAL HERPES DURING LAST 12 MONTHS                               | 183                      | 164                       |
|          | SUFFERED HEART ATTACK/STROKE DURING LAST 12 MONTHS                          | 125                      | 120                       |
|          | USED NON-PRESCRIPTION PRODUCT FOR HEART ATTACK/STROKE DURING LAST 12 MC     | 138                      | 134                       |
|          | SUFFERED FROM HEPATITIS C DURING LAST 12 MONTHS                             | 239                      | 226                       |
|          | SUFFERED IRRITABLE BOWEL SYNDROME DURING LAST 12 MONTHS                     | 102                      | 99                        |
|          | SUFFERED NAIL FUNGUS DURING LAST 12 MONTHS                                  | 84                       | 83                        |
|          | SUFFERED FROM OVERACTIVE BLADDER DURING LAST 12 MONTHS                      | 104                      | 97                        |
|          |   |                          |                           |
|          | USED ACTOS (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                        | 135                      | 124                       |
|          | USED AMARYL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 103                      | 100                       |
|          | USED BENZACLIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                    | 132                      | 140                       |
|          | USED CONCERTA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 133                      | 127                       |
|          | USED DIFFERIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 111                      | 122                       |
|          | USED ELIDEL (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 389                      | 350                       |
|          | USED PROTOPIC (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 139                      | 127                       |
|          | USED RETIN-A-MICRO (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                | 116                      | 117                       |
|          | USED ARICEPT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 130                      | 119                       |
|          | USED ARANESP (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 222                      | 209                       |
|          | USED AVASTIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 175                      | 160                       |
|          | USED CADEUT (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 103                      | 96                        |
|          | USED DIOVAN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 109                      | 105                       |
|          | USED HUMALOG (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 125                      | 118                       |
|          | USED LEVAQUIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 88                       | 93                        |
|          | USED NEULASTA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                     | 184                      | 164                       |
|          |   |                          |                           |
|          | USED ZOFRAN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                       | 164                      | 149                       |
|          | USED ZITHROMAX (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                    | 79                       | 85                        |
|          | USED ZYPREXA (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                      | 308                      | 304                       |
|          | USED NEURONTIN (PRESCRIPTION DRUG) DURING LAST 12 MONTHS                    | 123                      | 114                       |
|          | SUFFERED FROM HIATAL HERNIA DURING LAST 12 MONTHS                           | 92                       | 89                        |



| CATEGORY        | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|-----------------|--|--------------------------|---------------------------|
| PETS & PET FOOD | PURCHASE PET SUPPLIES AT SOLE PLACE BOUGHT                         | 80                       | 80                        |
|                 | PURCHASE PET SUPPLIES AT DISCOUNT STORES                           | 70                       | 72                        |
|                 | PURCHASE PET SUPPLIES AT SUPERMARKETS                              | 72                       | 74                        |
|                 | PURCHASE PET SUPPLIES ONLINE                                       | 52                       | 62                        |
|                 | PURCHASE PET SUPPLIES AT OTHER                                     | 69                       | 72                        |
|                 | PURCHASE PET SUPPLIES AT PETCO                                     | 79                       | 80                        |
|                 | PURCHASE PET SUPPLIES AT PETSMART                                  | 78                       | 83                        |
|                 | PURCHASE PET SUPPLIES AT OTHER PET STORES                          | 75                       | 76                        |
|                 | CURRENTLY HAVE PETS  | 79                       | 80                        |
|                 | 1 PET BIRD IN HOUSEHOLD  | 78                       | 79                        |
|                 | 1 PET CAT IN HOUSEHOLD   | 76                       | 79                        |
|                 | 1 PET DOG IN HOUSEHOLD   | 75                       | 76                        |
|                 | USED 15 OR MORE CANNED DOG FOOD ITEMS DURING LAST 15 DAYS          | 122                      | 104                       |
|                 | BUYS PACKAGED MOIST DOG FOOD                                       | 85                       | 84                        |
|                 | USED 15 OR MORE LBS OF PACKAGED MOIST DOG FOOD DURING LAST 30 DAYS | 74                       | 69                        |
|                 | BUYS PACKAGED DRY DOG FOOD   | 71                       | 72                        |
|                 | USED 50 OR MORE LBS OF PACKAGED DRY DOG FOOD DURING LAST 30 DAYS   | 108                      | 98                        |
|                 | BUYS DOG BISCUITS/TREATS   | 68                       | 70                        |
|                 | USED 21 OR MORE DOG BISCUITS/TREATS DURING LAST 7 DAYS             | 80                       | 81                        |
|                 | CHANGED CAT BOX 10 OR MORE TIMES DURING LAST 15 DAYS               | 175                      | 152                       |
|                 | HOUSEHOLD BUYS CANNED CAT FOOD                                     | 88                       | 87                        |
|                 | BUYS PACKAGED DRY CAT FOOD   | 76                       | 77                        |
|                 | USED 10 OR MORE LBS OF PACKAGED DRY CAT FOOD DURING LAST 30 DAYS   | 101                      | 99                        |
|                 | BUYS PACKAGED MOIST CAT FOOD                                       | 119                      | 117                       |
|                 | USED 15 OR MORE LBS OF PACKAGED MOIST CAT FOOD DURING LAST 30 DAYS | 371                      | 298                       |
|                 | USES CAT TREATS OR SNACKS  | 86                       | 88                        |
|                 | BUYS FLEA AND TICK CARE PRODUCTS                                   | 77                       | 78                        |
|                 | USE HEARTWORM CONTROL FOR DOGS                                     | 74                       | 76                        |
|                 | USE HEARTWORM CONTROL FOR CATS                                     | 85                       | 86                        |
|                 | 1 PET FISH IN HOUSEHOLD  | 79                       | 83                        |
|                 | 1 PET HAMSTER IN HOUSEHOLD   | 76                       | 87                        |
|                 | 1 PET RABBIT IN HOUSEHOLD  | 65                       | 68                        |
|                 | 1 PET REPTILE IN HOUSEHOLD   | 64                       | 68                        |
|                 | 1 OTHER PET IN HOUSEHOLD   | 91                       | 91                        |



6/22/2010
Mosaic@/Simmons Profiles Data Source: Experi

| TEGORY     | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Min<br>Drive Ti |
|------------|---|--------------------------|----------------------|
| RINT MEDIA | READ FASHION SECTION OF NEWSPAPER DAILY   | 105                      | 106                  |
|            | READ FRONT PAGE OF NEWSPAPER DAILY READ MOVIE LISTINGS AND REVIEWS SECTION OF NEWSPAPER DAILY                       | 91<br>99                 | 93<br>103            |
|            | READ SCIENCE AND TECHNOLOGY SECTION OF NEWSPAPER DAILY  | 84                       | 87                   |
|            | READ FASHION SECTION OF THE SUNDAY/WEEKEND NEWSPAPER  | 93                       | 93                   |
|            | READ FRONT PAGE OF THE SUNDAY/WEEKEND NEWSPAPER   | 84                       | 88                   |
|            | READ MOVIE LISTINGS/REVIEWS SECTION OF THE SUNDAY/WEEKEND NEWSPAPER   | 106                      | 106                  |
|            | READ SCIENCE AND TECHNOLOGY SECTION OF THE SUNDAY/WEEKEND NEWSPAPER   | 82                       | 86                   |
|            | READ BUSINESS/FINANCE SECTION OF THE SUNDAY/WEEKEND NEWSPAPER   | 76                       | 84                   |
|            | READ EDITORIAL SECTION OF THE SUNDAY/WEEKEND NEWSPAPER READ FOOD OR COOKING SECTION OF THE SUNDAY/WEEKEND NEWSPAPER | 84<br>86                 | 87<br>89             |
|            | READ POOD OR COOKING SECTION OF THE SUNDAY/WEEKEND NEWSPAPER READ SPORTS SECTION OF THE SUNDAY/WEEKEND NEWSPAPER    | 84                       | 88                   |
|            | READ TRAVEL SECTION OF THE SUNDAY/WEEKEND NEWSPAPER   | 78                       | 83                   |
|            | READ PARADE MAGAZINE (CARRIER METHOD)   | 96                       | 98                   |
|            | READ THE MAGAZINE AUTOWEEK  | 138                      | 130                  |
|            | READ THE MAGAZINE ARTHUR FROMMERS BUDGET TRAVEL   | 114                      | 119                  |
|            | READ THE MAGAZINE COUNTRY WEEKLY  | 86                       | 87                   |
|            | READ THE MAGAZINE MENS JOURNAL  | 122                      | 128                  |
|            | READ THE MAGAZINE MORE  | 91                       | 100                  |
|            | READ THE MAGAZINE W MAGAZINE  | 104                      | 99                   |
|            | READ THE MAGAZINE ESPN  | 111                      | 111                  |
|            | READ THE MAGAZINE ALLURE  | 122                      | 121                  |
|            | READ THE MAGAZINE AMERICAN BABY READ THE MAGAZINE ARTHRITIS TODAY   | 137<br>144               | 135<br>135           |
|            | READ THE MAGAZINE THE AMERICAN LEGION   | 92                       | 84                   |
|            | READ THE MAGAZINE THE AMERICAN PHOTS  | 118                      | 128                  |
|            | READ THE MAGAZINE THE ATLANTIC MONTHLY  | 125                      | 125                  |
|            | READ THE MAGAZINE AUTOMOBILE  | 124                      | 123                  |
|            | READ THE MAGAZINE BABY TALK   | 148                      | 138                  |
|            | READ THE MAGAZINE BARRONS   | 89                       | 96                   |
|            | READ THE MAGAZINE BASSMASTER  | 79                       | 77                   |
|            | READ THE MAGAZINE BICYCLING MAGAZINE  | 120                      | 122                  |
|            | READ THE MAGAZINE BLACK ENTERPRISE  | 320                      | 299                  |
|            | READ THE MAGAZINE BOATING   | 132                      | 124                  |
|            | READ THE MAGAZINE BON APPETIT   | 104<br>156               | 105                  |
|            | READ THE MAGAZINE BRIDES READ THE MAGAZINE BUSINESS WEEK  | 98                       | 103                  |
|            | READ THE MAGAZINE BOSINESS WEEK READ THE MAGAZINE CAR AND DRIVER  | 91                       | 93                   |
|            | READ THE MAGAZINE CAR CRAFT   | 120                      | 113                  |
|            | READ THE MAGAZINE BETTER HOMES AND GARDENS  | 95                       | 96                   |
|            | READ THE MAGAZINE CONDE NAST TRAVELER   | 90                       | 100                  |
|            | READ THE MAGAZINE COOKING LIGHT   | 105                      | 107                  |
|            | READ THE MAGAZINE COSMOPOLITAN  | 111                      | 110                  |
|            | READ THE MAGAZINE COUNTRY HOME  | 101                      | 99                   |
|            | READ THE MAGAZINE COUNTRY LIVING  | 92                       | 93                   |
|            | READ THE MAGAZINE IN TOUCH WEEKLY   | 104                      | 100                  |
|            | READ THE MAGAZINE CYCLE WORLD   | 114                      | 114                  |
|            | READ THE MAGAZINE DISCOVER  | 107<br>95                | 119                  |
|            | READ THE MAGAZINE DISCOVER READ THE MAGAZINE EBONY  | 365                      | 33                   |
|            | READ THE MAGAZINE EBONT READ THE MAGAZINE THE ECONOMIST   | 92                       | 10:                  |
|            | READ THE MAGAZINE THE ECONOMICT   | 131                      | 120                  |
|            | READ THE MAGAZINE ELLE DÉCOR  | 113                      | 110                  |
|            | READ THE MAGAZINE ENDLESS VACATION  | 93                       | 98                   |
|            | READ THE MAGAZINE ENTERTAINMENT WEEKLY  | 116                      | 11                   |
|            | READ THE MAGAZINE ENTRPRENEUR   | 186                      | 19                   |
|            | READ THE MAGAZINE ESQUIRE   | 132                      | 12                   |
|            | READ THE MAGAZINE ESSENCE   | 387                      | 35                   |
|            | READ THE MAGAZINE FAMILY CIRCLE   | 93                       | 93                   |
|            | READ THE MAGAZINE THE FAMILY HANDYMAN   | 80                       | 83                   |
|            | READ THE MAGAZINE DETAILS   | 142                      | 15                   |
|            | READ THE MAGAZINE FAMILYFUN READ THE MAGAZINE FIELD AND STREAM  | 102<br>79                | 10                   |
|            | READ THE MAGAZINE FIRST FOR WOMEN   | 104                      | 10                   |
|            | READ THE MAGAZINE FITNESS   | 125                      | 12                   |
|            | READ THE MAGAZINE FLYING  | 87                       | 94                   |
|            | READ THE MAGAZINE FLOOD AND WINE  | 106                      | 10                   |
|            | READ THE MAGAZINE FORBES  | 95                       | 99                   |
|            | READ THE MAGAZINE FORTUNE   | 122                      | 12                   |
|            | READ THE MAGAZINE FOUR WHEELER  | 104                      | 10                   |
|            | READ THE MAGAZINE GLAMOUR   | 121                      | 110                  |
|            | READ THE MAGAZINE GOLF DIGEST   | 73                       | 82                   |
|            | READ THE MAGAZINE GOLF MAGAZINE   | 71                       | 79                   |
|            | READ THE MAGAZINE GOOD HOUSEKEEPING   | 93                       | 91                   |
|            | READ THE MAGAZINE GOURMET MAGAZINE  | 101                      | 98                   |
|            | READ THE MAGAZINE GUING AND AMAG  | 158                      | 15                   |
|            | READ THE MAGAZINE GUNS AND AMMO<br>READ THE MAGAZINE HEALTH   | 87                       | 13                   |
|            | DEAL LOE MADAZINE DEAL LO   | 134                      | 13                   |



| TEGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minut<br>Drive Tim |
|--------|--|--------------------------|-------------------------|
|        | READ THE MAGAZINE MAXIM  | 88                       | 93                      |
|        | READ THE MAGAZINE MARIE CLAIRE   | 104                      | 104                     |
|        | READ THE MAGAZINE HOUSE BEAUTIEUR                                      | 110                      | 102                     |
|        | READ THE MAGAZINE HOUSE BEAUTIFUL READ THE MAGAZINE PETERSENS HUNTING  | 116<br>77                | 116<br>72               |
|        | READ THE MAGAZINE INC  | 108                      | 107                     |
|        | READ THE MAGAZINE JET  | 363                      | 334                     |
|        | READ THE MAGAZINE KIPLINGERS PERSONAL FINANCE                          | 88                       | 95                      |
|        | READ THE MAGAZINE LADIES HOME JOURNAL                                  | 94                       | 94                      |
|        | READ THE MAGAZINE MACWORLD   | 103                      | 101                     |
|        | READ THE MAGAZINE MARTHA STEWART LIVING                                | 78                       | 83                      |
|        | READ THE MAGAZINE MENS FITNESS   | 140                      | 140                     |
|        | READ THE MAGAZINE MENS HEALTH  | 118                      | 122                     |
|        | READ THE MAGAZINE METROPOLITAN HOME READ THE MAGAZINE MIDWEST LIVING   | 102<br>77                | 103<br>79               |
|        | READ THE MAGAZINE MIDWEST CIVING READ THE MAGAZINE MODERN BRIDE        | 144                      | 132                     |
|        | READ THE MAGAZINE MODE! IN BITUE                                       | 93                       | 96                      |
|        | READ THE MAGAZINE MOTOR TREND MAGAZINE                                 | 98                       | 96                      |
|        | READ THE MAGAZINE MUSCLE AND FITNESS                                   | 155                      | 152                     |
|        | READ THE MAGAZINE THE NATIONAL ENQUIRER                                | 125                      | 119                     |
|        | READ THE MAGAZINE NATIONAL EXAMINER                                    | 122                      | 115                     |
|        | READ THE MAGAZINE NATIONAL GEOGRAPHIC                                  | 88                       | 88                      |
|        | READ THE MAGAZINE NATIONAL GEOGRAPHIC TRAVELER                         | 94                       | 101                     |
|        | READ THE MAGAZINE NATURAL HISTORY                                      | 128                      | 134                     |
|        | READ THE MAGAZINE NEW YORK MAGAZINE                                    | 114                      | 118                     |
|        | READ THE MAGAZINE THE NEW YORKER                                       | 90                       | 96                      |
|        | READ THE MAGAZINE NEWSWEEK   | 94                       | 97                      |
|        | READ THE MAGAZINE NORTH AMERICAN FISHERMAN                             | 123<br>98                | 113<br>95               |
|        | READ THE MAGAZINE NORTH AMERICAN HUNTER READ THE MAGAZINE OUTDOOR LIFE | 79                       | 79                      |
|        | READ THE MAGAZINE OUTSIDE  | 83                       | 93                      |
|        | READ THE MAGAZINE COTOIDE  READ THE MAGAZINE PARENTING                 | 130                      | 127                     |
|        | READ THE MAGAZINE PARENTS  | 111                      | 110                     |
|        | READ PC MAGAZINE   | 121                      | 121                     |
|        | READ THE MAGAZINE PC WORLD   | 112                      | 116                     |
|        | READ THE MAGAZINE PENTHOUSE  | 148                      | 142                     |
|        | READ THE MAGAZINE PEOPLE MAGAZINE                                      | 90                       | 92                      |
|        | READ THE MAGAZINE PLAYBOY  | 115                      | 113                     |
|        | READ THE MAGAZINE POPULAR MECHANICS                                    | 92                       | 92                      |
|        | READ THE MAGAZINE POPULAR PHOTOGRAPHY AND IMAGING                      | 104                      | 103                     |
|        | READ THE MAGAZINE POPULAR SCIENCE                                      | 99                       | 103                     |
|        | READ THE MAGAZINE PREVENTION   | 120                      | 117                     |
|        | READ THE MAGAZINE READERS DIGEST READ THE MAGAZINE REDBOOK             | 94<br>104                | 92<br>103               |
|        | READ THE MAGAZINE REDBOOK READ THE MAGAZINE ROAD AND TRACK             | 102                      | 103                     |
|        | READ THE MAGAZINE ROLLING STONE  | 103                      | 107                     |
|        | READ THE MAGAZINE RUNNERS WORLD  | 93                       | 101                     |
|        | READ THE MAGAZINE SATURDAY EVENING POST                                | 104                      | 107                     |
|        | READ THE MAGAZINE SCIENTIFIC AMERICAN                                  | 90                       | 93                      |
|        | READ THE MAGAZINE SELF   | 120                      | 124                     |
|        | READ THE MAGAZINE SEVENTEEN  | 107                      | 103                     |
|        | READ THE MAGAZINE SHAPE  | 95                       | 102                     |
|        | READ THE MAGAZINE SMARTMONEY   | 103                      | 106                     |
|        | READ THE MAGAZINE SMITHSONIAN  | 89                       | 90                      |
|        | READ THE MAGAZINE SOAP OPERA DIGEST                                    | 164                      | 152                     |
|        | READ THE MAGAZINE SOAP OPERA WEEKLY                                    | 200                      | 188                     |
|        | READ THE MAGAZINE SOUTHERN LIVING                                      | 92                       | 97                      |
|        | READ THE MAGAZINE SPORTING NEWS  | 127                      | 123                     |
|        | READ THE MAGAZINE SPORTING NEWS READ THE MAGAZINE SPORTS ILLUSTRATED   | 112<br>113               | 111<br>112              |
|        | READ THE MAGAZINE STORTS ILLUSTRATED                                   | 111                      | 109                     |
|        | READ THE MAGAZINE SUNSET   | 74                       | 79                      |
|        | READ THE MAGAZINE TENNIS   | 101                      | 110                     |
|        | READ THE MAGAZINE TIME   | 99                       | 100                     |
|        | READ THE MAGAZINE TOWN AND COUNTRY                                     | 130                      | 128                     |
|        | READ THE MAGAZINE TRADITIONAL HOME                                     | 120                      | 116                     |
|        | READ THE MAGAZINE TRAVEL + LEISURE                                     | 113                      | 119                     |
|        | READ THE MAGAZINE TV GUIDE   | 143                      | 136                     |
|        | READ THE MAGAZINE US WEEKLY  | 92                       | 97                      |
|        | READ THE MAGAZINE US NEWS AND WORLD REPORT                             | 102                      | 100                     |
|        | READ THE MAGAZINE VANITY FAIR  | 109                      | 108                     |
|        | READ THE MAGAZINE VOGUE  | 138                      | 132                     |
|        | READ THE MAGAZINE WEIGHT WATCHERS                                      | 116                      | 119                     |
|        | READ THE MAGAZINE WOMANS DAY   | 90                       | 90                      |
|        | READ THE MAGAZINE WORKPENCH  | 95                       | 94                      |
|        | READ THE MAGAZINE WORKBENCH READ THE MAGAZINE WORKING MOTHER           | 85<br>167                | 90<br>160               |
|        |  | 102                      | 105                     |
|        | READ THE MAGAZINE YANKEE   |                          |                         |



| CATEGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------|--|--------------------------|---------------------------|
|          | READ THE MAGAZINE AMERICAN RIFLEMAN                        | 89                       | 87                        |
|          | READ THE MAGAZINE CONSUMER REPORTS                         | 87                       | 90                        |
|          | READ THE MAGAZINE SIERRA MAGAZINE                          | 81                       | 85                        |
|          | READ AIRLINE/IN FLIGHT PUBLICATIONS                        | 83                       | 90                        |
|          | READ AUTOMOTIVE PUBLICATIONS                               | 94                       | 93                        |
|          | READ BUSINESS AND FINANCE PUBLICATIONS                     | 113                      | 115                       |
|          | READ CHILD REARING/PARENTHOOD PUBLICATIONS                 | 106                      | 105                       |
|          | READ COMPUTERS PUBLICATIONS                                | 99                       | 103                       |
|          | READ EPICUREAN PUBLICATIONS                                | 106                      | 107                       |
|          | READ FISHING, HUNTING, AND OUTDOOR RECREATION PUBLICATIONS | 84                       | 84                        |
|          | READ GENERAL EDITORIAL PUBLICATIONS                        | 107                      | 106                       |
|          | READ HEALTH AND FITNESS PUBLICATIONS                       | 112                      | 113                       |
|          | READ HOME AND HOME SERVICES PUBLICATIONS                   | 94                       | 95                        |
|          | READ MENS PUBLICATIONS                                     | 112                      | 112                       |
|          | READ METROPOLITAN/REGIONAL/STATE PUBLICATIONS              | 90                       | 94                        |
|          | READ NEWS PUBLICATIONS                                     | 128                      | 125                       |
|          | READ PHOTOGRAPHY PUBLICATIONS                              | 112                      | 115                       |
|          | READ SCIENCE/TECHNOLOGY PUBLICATIONS                       | 92                       | 94                        |
|          | READ SPECIAL APPEAL PUBLICATIONS                           | 112                      | 110                       |
|          | READ SPORTS PUBLICATIONS                                   | 103                      | 104                       |
|          | READ TRAVEL PUBLICATIONS                                   | 95                       | 101                       |
|          | READ WOMENS PUBLICATIONS                                   | 112                      | 111                       |
|          | READ WOMENS FASHION, BEAUTY, AND GROOMING PUBLICATIONS     | 122                      | 118                       |
|          | READ NEWSWEEKLIES PUBLICATIONS                             | 95                       | 97                        |
|          | READ THE MAGAZINE INSTYLE                                  | 92                       | 95                        |
|          | READ THE MAGAZINE GAMEPRO                                  | 141                      | 136                       |
|          | READ THE MAGAZINE AARP                                     | 94                       | 91                        |
|          | READ THE MAGAZINE HISPANIC BUSINESS                        | 120                      | 114                       |
|          | READ THE MAGAZINE HISPANIC MAGAZINE                        | 101                      | 89                        |
|          | READ THE MAGAZINE LATINA STYLE                             | 148                      | 146                       |
|          | READ O, THE OPRAH MAGAZINE                                 | 154                      | 151                       |
|          | READ THE MAGAZINE URBAN LATINO                             | 119                      | 111                       |
|          | READ THE MAGAZINE GLOBE                                    | 145                      | 140                       |
|          | READ THE MAGAZINE LUCKY                                    | 132                      | 134                       |
|          | READ THE MAGAZINE READ SIMPLE                              | 82                       | 90                        |
|          | READ ENTERTAINMENT PUBLICATIONS                            | 113                      | 111                       |
|          | READ TEENS PUBLICATIONS                                    | 119                      | 115                       |
|          | READ BRIDAL PUBLICATIONS                                   | 149                      | 143                       |
|          | READ MUSIC PUBLICATIONS                                    | 178                      | 169                       |
|          | READ BLACK/AFRICAN-AMERICAN PUBLICATIONS                   | 343                      | 318                       |
|          | READ OFFICIAL XBOX MAGAZINE                                | 105                      | 107                       |
|          | READ THE MAGAZINE PC GAMER                                 | 124                      | 129                       |



| TEGORY  | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|---------|--|--------------------------|---------------------------|
| HOPPING | SHOPPED AT ANY CONVENIENCE STORE DURING LAST 4 WEEKS   | 99                       | 99                        |
|         | SHOPPED AT A CONVENIENCE STORE 10 OR MORE TIMES LAST 4 WEEKS   | 101                      | 100                       |
|         | SHOPPED AT A CONVENIENCE STORE 4-9 TIMES LAST 4 WEEKS SHOPPED AT A CONVENIENCE STORE 1-3 TIMES LAST 4 WEEKS                      | 93<br>99                 | 94<br>99                  |
|         | SHOPPED AT A CONVENIENCE STORE 1-5 TIMES LAST 4 WEEKS SHOPPED AT ANY HARDWARE STORE DURING LAST 3 MONTHS                         | 81                       | 84                        |
|         | ORDERED PRODUCT ONLINE DURING LAST 12 MONTHS   | 77                       | 84                        |
|         | SHOPPED AT KINKOS DURING LAST 3 MONTHS   | 103                      | 111                       |
|         | SHOPPED AT ONLINE STORE DURING LAST 3 MONTHS   | 74                       | 85                        |
|         | PURCHASED FOOTWEAR/SHOES FROM A CATALOG DURING LAST 12 MONTHS  | 95                       | 96                        |
|         | PURCHASED GENERAL MERCHANDISE FROM A CATALOG DURING LAST 12 MONTHS<br>ORDERED PRODUCT VIA MAIL/PHONE ORDER DURING LAST 12 MONTHS | 77<br>94                 | 80<br>95                  |
|         | OWN GYM BAGS   | 75                       | 84                        |
|         | PURCHASED GYM BAGS DURING LAST 12 MONTHS   | 61                       | 70                        |
|         | OWN TENNIS RACQUET   | 69                       | 78                        |
|         | OWN FISHING ROD  | 75                       | 77                        |
|         | OWN FISHING REEL   | 72                       | 75                        |
|         | OWN RIFLE FOR HUNTING  | 63                       | 64                        |
|         | OWN SHOTGUN FOR HUNTING  | 62<br>62                 | 64<br>67                  |
|         | OWN AIRGUN<br>OWN BOWLING BALL   | 77                       | 79                        |
|         | OWN RACQUETBALL RACQUET  | 70                       | 80                        |
|         | OWN BASEBALL/SOFTBALL EQUIPMENT  | 71                       | 78                        |
|         | OWN FREE WEIGHTS/DUMBELLS  | 86                       | 91                        |
|         | OWN SOCCER EQUIPMENT   | 61                       | 70                        |
|         | OWN HUNTING CLOTHES  | 60                       | 61                        |
|         | OWN SNOW SKIS  | 62                       | 71                        |
|         | OWN SKI BOOTS  | 65<br>65                 | 75<br>71                  |
|         | OWN PERSONAL WATERCRAFT (IE JETSKI) OWN BICYCLE  | 79                       | 84                        |
|         | OWN HOME GYM EQUIPMENT   | 76                       | 82                        |
|         | OWN ROWING MACHINE   | 73                       | 75                        |
|         | OWN STATIONARY BICYCLE   | 80                       | 80                        |
|         | OWN FOOTBALL(S)  | 81                       | 88                        |
|         | OWN TREADMILL  | 67                       | 74                        |
|         | OWN STAIR CLIMBING MACHINE   | 89                       | 93                        |
|         | OWN CROSS COUNTRY SKI EXERCISER  | 58<br>67                 | 66<br>77                  |
|         | OWN BACKPACKING EQUIPMENT OWN CAMPING TENTS  | 64                       | 69                        |
|         | OWN CAMPING LANTERNS   | 62                       | 67                        |
|         | OWN OTHER CAMPING EQUIPMENT  | 64                       | 69                        |
|         | OWN BASKETBALL(S)  | 82                       | 88                        |
|         | OWN FACTORY LOADED AMMUNITION  | 61                       | 62                        |
|         | OWN GOLF BALLS   | 59                       | 68                        |
|         | OWN GOLF GLOVES SHOPPED AT 7-ELEVEN CONVENIENCE STORE DURING LAST 4 WEEKS  | 60<br>102                | 69<br>103                 |
|         | OWN RACQUETBALL BALLS  | 76                       | 83                        |
|         | OWN SKI POLES  | 62                       | 71                        |
|         | OWN TENNIS BALLS   | 68                       | 77                        |
|         | OWN ANY SPORTING GOODS   | 94                       | 95                        |
|         | OWN SKATEBOARD   | 76                       | 81                        |
|         | OWN SNOWBOARD  | 61                       | 69                        |
|         | OWN GOLF CLUBS   | 61                       | 70                        |
|         | PURCHASED TENNIS RACQUET DURING LAST 12 MONTHS PURCHASED FISHING ROD DURING LAST 12 MONTHS                                       | 63<br>97                 | 72<br>97                  |
|         | PURCHASED FISHING REEL DURING LAST 12 MONTHS  PURCHASED FISHING REEL DURING LAST 12 MONTHS                                       | 91                       | 93                        |
|         | PURCHASED RIFLE FOR HUNTING DURING LAST 12 MONTHS  | 86                       | 76                        |
|         | PURCHASED SHOTGUN FOR HUNTINGN DURING LAST 12 MONTHS   | 106                      | 100                       |
|         | PURCHASED AIRGUN DURING LAST 12 MONTHS   | 90                       | 96                        |
|         | PURCHASED BOWLING BALL DURING LAST 12 MONTHS   | 95                       | 95                        |
|         | PURCHASED RACQUETBALL RACQUET DURING LAST 12 MONTHS  | 75                       | 85                        |
|         | PURCHASED BASEBALL/SOFTBALL EQUIPMENT DURING LAST 12 MONTHS  | 72                       | 80                        |
|         | PURCHASED FREE WEIGHTS/DUMBELLS DURING LAST 12 MONTHS PURCHASED SOCCER EQUIPMENT DURING LAST 12 MONTHS                           | 105<br>57                | 110<br>65                 |
|         | PURCHASED SOCCER EQUIPMENT DURING EAST 12 MONTHS PURCHASED HUNTING CLOTHES DURING LAST 12 MONTHS                                 | 69                       | . 71                      |
|         | PURCHASED SNOW SKIS DURING LAST 12 MONTHS  | 89                       | 89                        |
|         | PURCHASED SKI BOOTS DURING LAST 12 MONTHS  | 103                      | 102                       |
|         | PURCHASED PERSONAL WATERCRAFT (IE JETSKI) DURING LAST 12 MONTHS  | 84                       | 94                        |
|         | PURCHASED BICYCLE DURING LAST 12 MONTHS  | 87                       | 93                        |
|         | PURCHASED HOME GYM EQUIPMENT DURING LAST 12 MONTHS   | 83                       | 85                        |
|         | PURCHASED ROWING MACHINE DURING LAST 12 MONTHS   | 167                      | 154                       |
|         | PURCHASED STATIONARY BICYCLEN DURING LAST 12 MONTHS  | 80                       | 86                        |
|         | PURCHASED FOOTBALL(S) DURING LAST 12 MONTHS PURCHASED TREADMILL DURING LAST 12 MONTHS  | 82<br>82                 | 89<br>88                  |
|         | PURCHASED TREADMILE DURING LAST 12 MONTHS PURCHASED STAIR CLIMBING MACHINE DURING LAST 12 MONTHS                                 | 142                      | 132                       |
|         | PURCHASED STAIR CLIMBING MACHINE DURING LAST 12 MONTHS PURCHASED CROSS COUNTRY SKI EXERCISER DURING LAST 12 MONTHS               | 147                      | 144                       |
|         | PURCHASED BACKPACKING EQUIPMENT DURING LAST 12 MONTHS  | 78                       | 90                        |
|         | PURCHASED CAMPING TENTS DURING LAST 12 MONTHS  | 76                       | 81                        |
|         | PURCHASED CAMPING LANTERNS DURING LAST 12 MONTHS   | 70                       | 76                        |



| ATEGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minu<br>Drive Tin |
|---------|--|--------------------------|------------------------|
|         | PURCHASED BASKETBALL(S) DURING LAST 12 MONTHS  | 89                       | 95                     |
|         | PURCHASED FACTORY LOADED AMMUNITION DURING LAST 12 MONTHS  | 71                       | 71                     |
|         | PURCHASED GOLF BALLS DURING LAST 12 MONTHS   | 60<br>57                 | 70                     |
|         | PURCHASED GOLF GLOVES DURING LAST 12 MONTHS PURCHASED RACQUETBALL BALLS DURING LAST 12 MONTHS  | 85                       | 68<br>92               |
|         | PURCHASED SKI POLESN DURING LAST 12 MONTHS   | 88                       | 91                     |
|         | PURCHASED AN AIRGUN DURING LAST 12 MONTHS  | 61                       | 71                     |
|         | PURCHASED ANY SPORTING GOODS DURING LAST 12 MONTHS   | 75                       | 80                     |
|         | PURCHASED SKATEBOARD DURING LAST 12 MONTHS   | 76                       | 80                     |
|         | PURCHASED SNOWBOARD DURING LAST 12 MONTHS  | 68                       | 74                     |
|         | PURCHASED GOLF CLUBS DURING LAST 12 MONTHS   | 64                       | 73                     |
|         | VISITED A SHOPPING MALL 8-9 TIMES DURING LAST 4 WEEKS VISITED A SHOPPING MALL DURING LAST 4 WEEKS  | 163<br>98                | 154<br>99              |
|         | VISITED A SHOPPING MALL 10 OR MORE TIMES DURING LAST 4 WEEKS   | 134                      | 130                    |
|         | VISITED A SHOPPING MALL 6-7 TIMES DURING LAST 4 WEEKS  | 104                      | 101                    |
|         | VISITED A SHOPPING MALL 4-5 TIMES DURING LAST 4 WEEKS  | 103                      | 105                    |
|         | VISITED STRIP MALLS 6-7 TIMES DURING LAST 4 WEEKS  | 82                       | 89                     |
|         | VISITED A SHOPPING MALL 1-3 TIMES DURING LAST 4 WEEKS  | 93                       | 94                     |
|         | VISITED STRIP MALLS DURING LAST 4 WEEKS  | 87                       | 91                     |
|         | VISITED STRIP MALLS 10 OR MORE TIMES DURING LAST 4 WEEKS   | 104                      | 109                    |
|         | VISITED STRIP MALLS 8-9 TIMES DURING LAST 4 WEEKS  | 87<br>83                 | 95<br>89               |
|         | VISITED STRIP MALLS 4-5 TIMES DURING LAST 4 WEEKS VISITED STRIP MALLS 1-3 TIMES DURING LAST 4 WEEKS  | 89                       | 91                     |
|         | SOMETIMES REFER TO ANNOUNCEMENTS IN STORE WHEN FOOD SHOPPING   | 96                       | 96                     |
|         | SOMETIMES REFER ON THE INTERNET WHEN FOOD SHOPPING   | 87                       | 92                     |
|         | SOMETIMES REFER ON THE INTERNET WHEN SHOPPING (EXCLUDING FOOD)   | 82                       | 89                     |
|         | PURCHASED HOME ELECTRONICS DURING LAST 4 WEEKS   | 85                       | 91                     |
|         | SOMETIMES REFER TO OVERHEAD AISLE MARKERS WHEN FOOD SHOPPING   | 95                       | 96                     |
|         | SOMETIMES REFER TO MESSAGE/OFFERS AT THE SHELF WHEN FOOD SHOPPING  | 91                       | 94                     |
|         | SOMETIMES REFER TO ADVERTISING ON SHOPPING CART WHEN FOOD SHOPPING   | 105                      | 104                    |
|         | SOMETIMES REFER TO ADVERTISING ON THE FLOOR WHEN FOOD SHOPPING   | 97                       | 99                     |
|         | SOMETIMES REFER TO ADVERTISING ON THE FLOOR WHEN SHOPPING (EXCLUDING FC SOMETIMES REFER TO COMPUTERIZED INFORMATION/COUPON CENTER WHEN FOOD (  | 95<br>97                 | 97<br>99               |
|         | SOMETIMES REFER TO COMPOTERIZED INFORMATION/COOPON CENTER WHEN FOOD SHOPL  | 98                       | 99                     |
|         | SOMETIMES REFER TO IN-STORE DEMONSTRATIONS WHEN FOOD SHOPPING  | 90                       | 91                     |
|         | SOMETIMES REFER TO IN-STORE SAMPLES WHEN FOOD SHOPPING   | 91                       | 93                     |
|         | SOMETIMES REFER TO VIDEO MONITOR DISPLAYS WHEN FOOD SHOPPING   | 100                      | 102                    |
|         | SOMETIMES REFER TO DEPARTMENTAL SIGNS OR AISLE MARKERS IN STORE WHEN SH  | 91                       | 93                     |
|         | SOMETIMES REFER SIGNS ON MERCHANDISE RACK/SHELVES WHEN SHOPPING (EXCLU   | 91                       | 93                     |
|         | SOMETIMES REFER TO ADVERTISING ON SHOPPING CART WHEN SHOPPING (EXCLUDING)  | 107                      | 105                    |
|         | SOMETIMES REFER STORE BROCHURES/FLYERS WHEN SHOPPING (EXCLUDING FOOD)  | 91                       | 93                     |
|         | SOMETIMES REFER TO RADIO/PUBLIC ADD ANOUNCEMENT IN STORE WHEN SHOPPING   | 99                       | 100<br>105             |
|         | SOMETIMES REFER TO VIDEO MONITOR DISPLAYS WHEN SHOPPING (EXCLUDING FOOL SOMETIMES REFER TO LIGHTED MERCHANDISE GRAPHICS WHEN SHOPPING (EXCLUDI | 103<br>91                | 92                     |
|         | PURCHASED ACCESSORIES FROM A CATALOG DURING LAST 12 MONTHS   | 104                      | 103                    |
|         | PURCHASED MENS APPAREL FROM A CATALOG DURING LAST 12 MONTHS  | 74                       | 79                     |
|         | PURCHASED WOMENS APPAREL FROM A CATALOG DURING LAST 12 MONTHS  | 90                       | 93                     |
|         | PURCHASED HOME LINENS FROM A CATALOG DURING LAST 12 MONTHS   | 96                       | 94                     |
|         | PURCHASED AUTOMOTIVE FROM A CATALOG DURING LAST 12 MONTHS  | 72                       | 75                     |
|         | USE CENTS-OFF COUPONS FROM INTERNET OR E-MAIL  | 78                       | 84                     |
|         | SPENT \$30 OR LESS ON AVERAGE PER WEEK ON GROCERY SHOPPING   | 158                      | 149                    |
|         | SPENT \$150 OR MORE ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 97                       | 101                    |
|         | SPENT \$125-\$149 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 85                       | 88                     |
|         | SPENT \$101-\$124 ON AVERAGE PER WEEK ON GROCERY SHOPPING<br>SPENT \$81-\$100 ON AVERAGE PER WEEK ON GROCERY SHOPPING                          | 84<br>93                 | 85<br>92               |
|         | SPENT \$71-80 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 111                      | 112                    |
|         | SPENT \$61-70 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 107                      | 101                    |
|         | SPENT \$51-\$60 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 100                      | 100                    |
|         | SPENT \$41-50 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 132                      | 130                    |
|         | SPENT \$31-40 ON AVERAGE PER WEEK ON GROCERY SHOPPING  | 120                      | 111                    |
|         | USE CENTS-OFF COUPONS  | 93                       | 94                     |
|         | USE CENTS-OFF COUPONS FROM COLOR LEAFLETS RECEIVED BY MAIL   | 83                       | 85                     |
|         | USE CENTS-OFF COUPONS FROM OTHER ITEMS RECEIVED BY MAIL  | 86                       | 88                     |
|         | USE CENTS-OFF COUPONS FROM COLOR LEAFLETS INSERTED IN NEWSPAPER USE CENTS-OFF COUPONS FROM OTHER NEWSPAPER INSERTS/ADVERTISMENTS               | 84<br>84                 | 86<br>87               |
|         | USE CENTS-OFF COUPONS FROM MAGAZINES   | 84                       | 86                     |
|         | USE CENTS-OFF COUPONS IN OR ON PACKAGES  | 82                       | 86                     |
|         | USE CENTS-OFF COUPONS HANDED OUT IN OR NEAR STORE  | 84                       | 88                     |
|         | USED AN ON-SHELF COUPON MACHINE  | 93                       | 94                     |
|         | USE CENTS-OFF COUPONS FOR DISCOUNT STORES  | 90                       | 91                     |
|         | REDEEM CENTS-OFF COUPONS AT DRUG STORES  | 97                       | 97                     |
|         | REDEEM CENTS-OFF COUPONS AT SUPERMARKET/GROCERY/CONVENIENCE STORES   | 90                       | 92                     |
|         | REDEEM CENTS-OFF COUPONS AT RESTAURANTS/FAST FOOD CHAINS   | 89                       | 92                     |
|         | REDEEM CENTS-OFF COUPONS AT NEWSSTANDS/TOBACCO STANDS  | 105                      | 100                    |
|         | USE CENTS-OFF COUPONS FOR BEAUTY/GROOMING PRODUCTS   | 83                       | 85                     |
|         | USE CENTS-OFF COUPONS FOR BEVERAGES  | 91                       | 92                     |
|         | USE CENTS-OFF COUPONS FOR DRUG PRODUCTS  | 87                       | 88                     |
|         | USE CENTS-OFF COUPONS FOR FAST FOOD/RESTAURANT   | 89                       | 92                     |



| CATEGORY | VARIABLE NAME  | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------|--|--------------------------|---------------------------|
|          | USE CENTS-OFF COUPONS FOR HOUSEHOLD CLEANING PRODUCTS                    | 87                       | 88                        |
|          | USE CENTS-OFF COUPONS FOR PAPER GOODS                                    | 81                       | 83                        |
|          | USE CENTS-OFF COUPONS FOR PET FOODS                                      | 75                       | 77                        |
|          | USE CENTS-OFF COUPONS FOR TOBACCO PRODUCTS                               | 104                      | 99                        |
|          | PRIMARY SHOPPERS GENDER: MALE  | 96                       | 98                        |
|          | SOMETIMES REFER TO FREE STANDING DISPLAYS WITH PRODUCT WHEN FOOD SHOPF   | 90                       | 92                        |
|          | SOMETIMES REFER TO PROMOTION DISPLAYS WITHOUT PRODUCTS WHEN FOOD SHOLL   | 97                       | 100                       |
|          | SOMETIMES REFER TO PROMOTION OR DISPLAY AT END OF AISLE WHEN FOOD SHOPP  | 91                       | 94                        |
|          | SOMETIMES REFER TO FREE STANDING DISPLAYS WITH PRODUCT WHEN SHOPPING (E  | 93                       | 95                        |
|          | SOMETIMES REFER TO IN-STORE DEMONSTRATIONS WHEN SHOPPING (EXCLUDING FC   | 94                       | 95                        |
|          | SOMETIMES REFER TO PROMOTIONS WITHOUT PRODUCTS WHEN SHOPPING (EXCLUDI    | 95                       | 98                        |
|          | SOMETIMES REFER TO PROMOTION OR DISPLAY AT END OF AISLE WHEN SHOPPING (E | 90                       | 92                        |
|          | OWN COOLERS  | 76                       | 80                        |
|          | PURCHASED COOLERS DURING LAST 12 MONTHS                                  | 91                       | 93                        |
|          | SHOPPED AT JO-ANN STORES DURING LAST 3 MONTHS                            | 79                       | 85                        |
|          | BOUGHT AUTOMOBILE DURING LAST 12 MONTHS                                  | 94                       | 94                        |
|          | BOUGHT HOME ELECTRONICS DURING LAST 12 MONTHS                            | 91                       | 94                        |
|          | BOUGHT MAJOR HOUSEHOLD APPLIANCES DURING LAST 12 MONTHS                  | 85                       | 88                        |
|          | BOUGHT SPORTING GOODS DURING LAST 12 MONTHS                              | 75                       | 80                        |



| CATEGORY                         | VARIABLE NAME                                     | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------------------------------|---|--------------------------|---------------------------|
| SPANISH LANGUAGE MEDIA - TOPLINE | LISTEN TO SPANISH ON RADIO MON-SUN TOTAL (24 HRS) | 63                       | 63                        |



| CATEGORY | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------|---|--------------------------|---------------------------|
| TELECOM  | CELL/WIRELESS PHONE BILL LAST MONTH WAS LESS THAN \$50                      | 102                      | 101                       |
|          | MADE A 900 PHONE CALL DURING THE LAST 6 MONTHS                              | 98                       | 106                       |
|          | MADE COLLECT CALLS WITHIN THE US DURING LAST 3 MONTHS                       | 178                      | 165                       |
|          | MADE COLLECT CALLS OUTSIDE THE US DURING LAST 3 MONTHS                      | 109                      | 108                       |
|          | CURRENT CELL/WIRELESS PHONE PLAN IS AN ANNUAL OR MULTI-YEAR CONTRACT        | 84                       | 88                        |
|          | 76%-100% OF CELL/WIRELESS PHONE USAGE FOR BUSINESS                          | 70                       | 77                        |
|          | CURRENT CELL/WIRELESS PHONE PLAN IS A PREPAID PLAN                          | 121                      | 115                       |
|          | CURRENT CELL/WIRELESS PHONE PLAN IS A NO CONTRACT PLAN (NOT A PREPAID PLA   | 124                      | 117                       |
|          | USE AN INDUVIDUAL PLAN FOR CELL/WIRELESS PHONE                              | 109                      | 108                       |
|          | USE A FAMILY PLAN FOR CELL/WIRELESS PHONE                                   | 82                       | 86                        |
|          | USE VIDEO TELEPHONE   | 92                       | 86                        |
|          | OWN A CELL/WIRELESS PHONE   | 95                       | 97                        |
|          | CELL/WIRELESS PHONE USED FOR BUSINESS                                       | 68                       | 76                        |
|          | CELL/WIRELESS PHONE USED FOR PERSONAL USE                                   | 97                       | 97                        |
|          | CELL/WIRELESS PHONE BILL LAST MONTH WAS \$250 OR MORE                       | 102                      | 107                       |
|          | USED LOCAL TELEPHONE (FOR BUSINESS/PERSONAL) DURING LAST 30 DAYS            | 99                       | 99                        |
|          | USE PAGERS-BEEPERS  | 96                       | 102                       |
|          | USE NATIONWIDE COVERAGE AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE     | 75                       | 84                        |
|          | USE CAMERA/PICTURE PHONE AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE    | 87                       | 93                        |
|          | USE CAMCORDER PHONE AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE         | 114                      | 116                       |
|          | USE SMS TEXT MESSAGING AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE      | 97                       | 100                       |
|          | USE THREE WAY CALLING AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE       | 124                      | 127                       |
|          | USE BLUETOOTH AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE               | 90                       | 97                        |
|          | USE CAMCORDER PHONE AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHONE         | 112                      | 112                       |
|          | USE MP3/DIGITAL MUSIC PLAYER AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PHO  | 111                      | 118                       |
|          | USE WALKIE-TALKIE/PUSH-TO-TALK AS AN ADDITIONAL SERVICE ON CELL/WIRELESS PI | 108                      | 107                       |
|          | DO NOT USE CELL/WIRELESS PHONE FOR BUSINESS                                 | 99                       | 98                        |
|          | USE CREDIT/PRE-PAID CALL CARDS  | 100                      | 100                       |
|          |   |                          |                           |



| CATEGORY | VARIABLE NAME   | 7 - Minute<br>Drive Time | 15 - Minute<br>Drive Time |
|----------|---|--------------------------|---------------------------|
| TOBACCO  | SMOKE SOLE BRAND CIGARETTES   | 130                      | 128                       |
|          | SMOKE PRIMARY BRAND CIGARETTES                                      | 139                      | 133                       |
|          | USE CHEWING TOBACCO (ANY)   | 68                       | 71                        |
|          | USED SOLE METHOD USER TO QUIT SMOKING DURING LAST 12 MONTHS         | 137                      | 137                       |
|          | SMOKE OTHER GENERIC/STORE/NO NAME BRAND CIGARETTES                  | 95                       | 90                        |
|          | SMOKE OTHER BRAND NAME CIGARETTES                                   | 108                      | 108                       |
|          | SMOKE ANY GENERIC/STORE BRAND CIGARETTES                            | 122                      | 117                       |
|          | SMOKE ANY BRAND OF CIGARETTES                                       | 136                      | 133                       |
|          | SMOKE CIGARETTES  | 133                      | 130                       |
|          | USE TOBCACCO PRODUCTS   | 113                      | 112                       |
|          | USE PIPE TOBACCO  | 82                       | 90                        |
|          | USE ROLL-YOUR-OWN TOBACCO   | 150                      | 146                       |
|          | TRIED TO QUIT SMOKING DURING LAST 12 MONTHS                         | 143                      | 141                       |
|          | USED ACUPUNCTURE TO QUIT SMOKING DURING LAST 12 MONTHS              | 128                      | 110                       |
|          | USED COLD TURKEY METHOD TO QUIT SMOKING DURING LAST 12 MONTHS       | 168                      | 170                       |
|          | USED GRADUAL REDUCTION METHOD TO QUIT SMOKING DURING LAST 12 MONTHS | 111                      | 105                       |
|          | USED A HYPNOSIS PROGRAM TO QUIT SMOKING DURING LAST 12 MONTHS       | 183                      | 170                       |
|          | USED NICOTINE PATCH TO QUIT SMOKING DURING LAST 12 MONTHS           | 148                      | 139                       |
|          | USED A QUIT SMOKING PROGRAM TO QUIT SMOKING DURING LAST 12 MONTHS   | 147                      | 146                       |
|          | USED OTHER METHOD TO QUIT SMOKING DURING LAST 12 MONTHS             | 116                      | 110                       |
|          | USED GUM TO QUIT SMOKING DURING LAST 12 MONTHS                      | 128                      | 123                       |